

Letter from the Chairman

The collapse of the price of oil in 1998, caused by weak oil demand in Asia, and a decline in some of our key semiconductor markets combined to make 1999 a difficult year for Schlumberger.

(continued inside)

Schlumberger in Brief

	1999	1998 ¹	1997 ¹
Operating revenue	\$ 8,394,947,000	\$ 10,725,030,000	\$ 10,652,097,000
Income:			
Continuing operations ^{1,2}	\$ 329,334,000	\$ 617,962,000	\$ 1,087,228,000
Discontinued operations ³	37,360,000	396,237,000	297,321,000
Net income	\$ 366,694,000	\$ 1,014,199,000	\$ 1,384,549,000
Basic earnings per share:			
Continuing operations	\$ 0.60	\$ 1.14	\$ 2.02
Discontinued operations	0.07	0.72	0.55
Net income	\$ 0.67	\$ 1.86	\$ 2.57
Diluted earnings per share:			
Continuing operations	\$ 0.58	\$ 1.10	\$ 1.94
Discontinued operations	0.07	0.71	0.53
Net income	\$ 0.65	\$ 1.81	\$ 2.47
Dividends declared per share	\$ 0.75	\$ 0.75	\$ 0.75

¹ The 1999 results include an after-tax charge of \$129 million (\$0.23 per share–diluted). For details, see *1999 and 1998 Charges–Continuing Operations* in the *Notes to Consolidated Financial Statements* on page 27.

² The 1998 results include an after-tax charge of \$368 million (\$0.65 per share–diluted). For details, see *1999 and 1998 Charges–Continuing Operations* in the *Notes to Consolidated Financial Statements* on page 27.

³ Discontinued operations represent the Sedco Forex offshore contract drilling business and include after-tax charges of \$83 million (\$0.15 per share–diluted) in 1999 and \$12 million (\$0.02 per share–diluted) in 1998. For details, see *Discontinued Operations* in the *Notes to Consolidated Financial Statements* on page 28.

⁴ Restated to reflect the Sedco Forex offshore contract drilling business as a discontinued operation. See *Summary of Accounting Policies* in the *Notes to Consolidated Financial Statements* on page 25.

Income from continuing operations for 1999 was \$329 million, 47% below the 1998 figure, and diluted earnings per share were down 47%, from \$1.10 in 1998 to \$0.58. Operating revenue fell 22% to \$8.39 billion. Excluding charges in both years, 1999 income from continuing operations was \$458 million (\$0.81 per diluted share) compared with \$986 million (\$1.75 per diluted share) in 1998.

The first half of 1999 saw a continuation of the declines that began in the middle of the previous year. Oil prices hit a 25-year low of around \$10 per barrel in February. The combined effect of low prices and reduced exploration and production (E&P) spending by oil companies led to the first decline of non-OPEC production in 40 years. Worldwide, more than 100,000 people left the industry, and an estimated 100,000 wells were shut in. In the first quarter we took an after-tax charge of \$121 million to cover the cost of reducing the Oilfield Services headcount. Ten thousand employees from around the world have been laid off since July 1998. In the fourth quarter, we took a further charge of \$71 million, of which \$26 million was related to the reduction of the marine seismic fleet, and \$37 million was associated with the restructuring of our land drilling activity following the spin-off of our offshore drilling business, Sedco Forex.

Downturns always bring opportunities to those who have a clear strategy. The latest slump was no exception and we have been able to make several moves that will be important to our future success:

We created Transocean Sedco Forex, the world's largest offshore drilling company, with a fleet of 74 mobile offshore drilling units, and a market capitalization equal to the third largest oilfield service company. In the transaction, Schlumberger spun-off Sedco Forex Offshore to its shareholders. Sedco Forex Offshore then merged with Transocean to form a company 52% owned by Schlumberger shareholders. The size and technical leadership of this new company will give it a significant competitive advantage in the growing deep-water, hostile environment market and we expect this move to trigger further drilling industry consolidation. For Schlumberger, the spin-off allows us to focus on high-margin technologies and services that improve reservoir performance.

We formed a joint venture with M-I, a division of Smith International. This transaction gives us a 40% stake in the leading drilling fluids company worldwide.

We consolidated our leadership in reservoir optimization. First, the operations of Camco were integrated into our worldwide GeoMarket* organization. Camco's products and services now enjoy worldwide coverage. Second, only 12 months after the acquisition of Camco, the technical synergy between our two companies made it possible for us to open the industry's first reservoir completions center. The new Schlumberger Reservoir Completions Center, a 500-acre facility near Houston, houses 400 engineers who are dedicated to developing intelligent well completions products and services. The center combines the expertise of various Schlumberger groups, including those of two recent acquisitions—Secure Oil Tools, a leader in multilateral completions, and Merak, the market leader in software solutions for economic evaluation, decision and risk analysis, and field optimization. The feature section of this report presents highlights of this reservoir optimization strategy.

In Resource Management Services, the picture is more encouraging than a year ago. Utilities show signs of recovering from their slowdown in activity due to the uncertainties associated with deregulation and consolidation of their industry. They are beginning to focus on the consequences of a more competitive marketplace. Although revenue declined, orders recovered in the second half of the year. A contract was signed for automatic meter reading of data and associated asset management services for PECO Energy of Philadelphia—the largest contract of its kind.

Test & Transactions achieved double-digit growth in smart card-based solutions, driven mainly by strong demand in Asia and Europe for telecommunications and financial applications. The addition of smart card functionality to the new version of Microsoft Windows[®] software, Windows 2000, is expected to stimulate the use of smart cards in electronic commerce and enhance our participation in Internet-enabled solutions.

Disappointing results in Automated Test Equipment were due to stumbling demand for microprocessors in the first half of the year and uncertainty about the extent to which the Rambus[®] memory chip standard will be accepted by the industry. Leveraging our leadership in systems and support for testing RDRAM, system-on-a-chip and logic devices, we established eight Schlumberger Advanced Business Engineering Resources (SABER[®]) Technology Centers in seven countries in 1999. Each Center provides solutions to the key productivity issues of its regional customers to ensure that they quickly achieve the fastest possible time to market and profitability.

During the year we assumed complete ownership of Omnes, our network and information technology service company, by unwinding a four-year-old joint venture with Cable & Wireless, plc. Full integration of Omnes into Schlumberger will more effectively utilize Schlumberger resources and technologies to pursue long-term growth strategies in the Internet market. Omnes now serves more than 100 customers in 30 countries.

The Future

Our revenue bottomed in the second quarter as the ingredients required for a recovery began to appear. The demand for oil started to pick up as the Asian economies improved, while oil prices strengthened as a result of renewed production discipline among the OPEC countries. The megamajors have been slow to respond to these favorable developments, but we expect that as soon as they have upgraded their new portfolios, they will increase E&P spending in line with growing demand. It has been estimated that the megamajors will shed billions of dollars of properties over the next two years and give birth to a new generation of “superindependents.” These focused companies, with lean technical expertise and limited global experience, represent interesting opportunities for us to provide all types of value-added, reservoir optimization services.

We expect 2000 to be the mirror image of 1999. Three business fundamentals support this optimism:

First, improving global oil and gas demand, as the Asian economies recover and North America enjoys both high growth and low inflation. Global gross domestic product grew 3% in 1999, and the International Energy Agency forecasts growth in oil demand to exceed 2% in 2000.

Second, Saudi Arabia and other key Gulf producing countries have settled, at least for the time being, on a strategy that supports higher price levels rather than market share. The governments of all OPEC countries, many of whom have significant requirements to fund industrial development to meet the needs of their growing populations, have so far strongly complied with the established production quotas. It will be easier for OPEC to maintain this discipline if the forecasts of increasing oil demand are accurate.

Third, non-OPEC production declines during 1999 and the slowness with which the oil companies are restoring E&P expenditures do not bode well for non-OPEC production in the short term.

In a period of strong economic growth, the results of our Resource Management Services and Test & Transactions businesses should improve markedly. Gradually, the new world of deregulated utilities is becoming clearer, and we are well placed to help our clients provide efficient, enhanced services to their customers. In addition, the semiconductor business is continuing to grow strongly and we have the broad range of products necessary to grow well in this new market.

Perhaps more significantly, 2000 will see the impact of the Internet on the commercial operations of traditional companies. Schlumberger has been involved in this technology from the beginning and has operated one of the first global networks based on Internet Protocol technology for 10 years. Until now, our network has been mainly focused on improving the efficiency of our internal systems. However, as the Internet becomes the new global business standard, our network is able to help us transform the way we relate to our customers and suppliers and create new business opportunities.

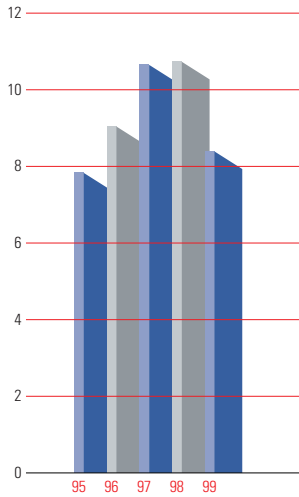
In the annual report of 1997, I was concerned about the effect of the Asian recession on oil demand but felt that it would "more likely ... be a pothole than the end of the pavement." Fortunately, subsequent events seem to have confirmed that prediction. By mid-1999, the signs of a recovery started to appear and the stock market moved to anticipate the improved outlook. As a result, the value to Schlumberger shareholders, including the value created by the Transocean Sedco Forex transaction, appreciated by some 35% during the year. We are looking forward to further growth in 2000 due to improving industry conditions and the stronger competitive position we have built during the downturn.



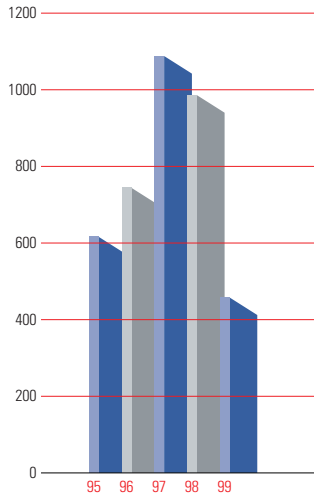
Euan Baird
Chairman & Chief Executive Officer
January 26, 2000

Schlumberger

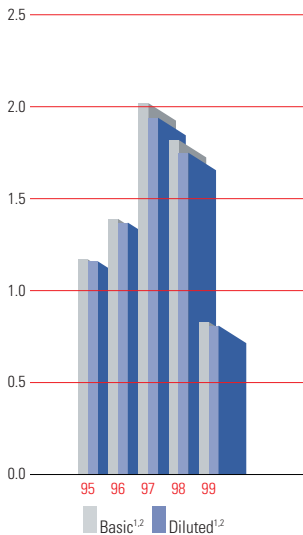
Operating Revenue¹
\$ Billions



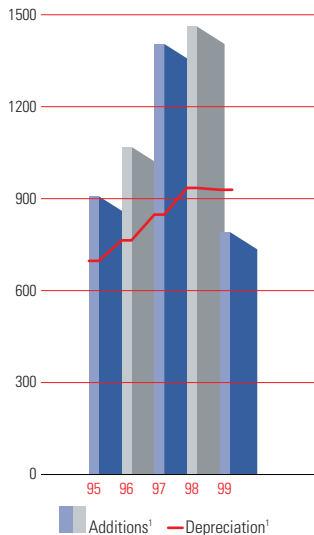
Income^{1,2}
\$ Millions



Earnings Per Share¹
\$ Dollars



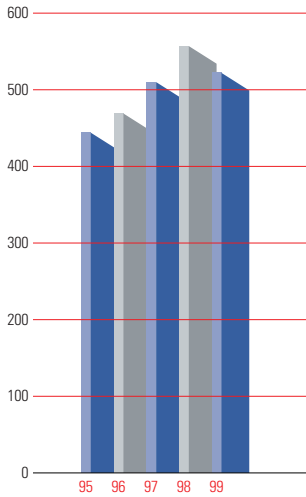
Fixed Assets
\$ Millions



Schlumberger

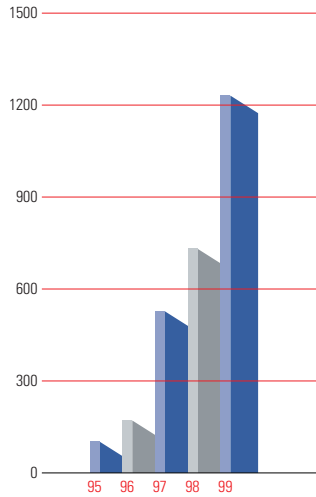
Research & Engineering¹

\$ Millions



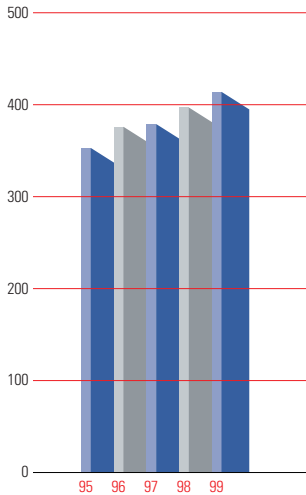
Liquidity

\$ Millions



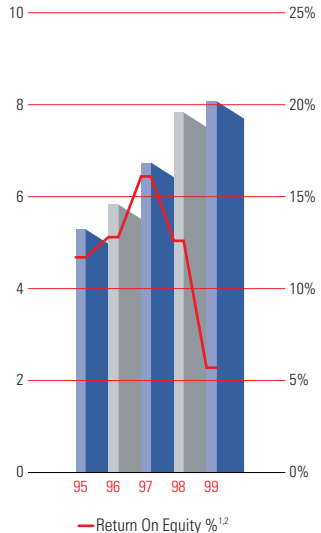
Dividends Declared

\$ Millions



Average Stockholders' Equity

\$ Billions



¹ Continuing Operations

² 1998 Income, Earnings per Share and Return on Equity before the \$368 million third quarter charge.

1999 Income, Earnings per Share and Return on Equity before the \$58 million first quarter charge and \$71 million fourth quarter charge.

Financial Review

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS

Schlumberger operates three business segments: Oilfield Services, Resource Management Services and Test & Transactions.

	<i>(Stated in millions)</i>		
	1999	1998 ³	% Change
OILFIELD SERVICES			
Operating Revenue	\$ 5,869	\$ 7,796	(25%)
Pretax Operating Income ¹	\$ 576	\$ 1,306	(56%)
RESOURCE MANAGEMENT SERVICES			
Operating Revenue	\$ 1,375	\$ 1,465	(6%)
Pretax Operating Income ¹	\$ 15	\$ 50	(71%)
TEST & TRANSACTIONS²			
Operating Revenue	\$ 1,183	\$ 1,226	(4%)
Pretax Operating Income ¹	\$ 27	\$ 73	(63%)

¹ Pretax operating income represents income before taxes, excluding interest income and interest expense, and the 1999 and 1998 charges.

² Test & Transactions results include Omnes, formerly a joint venture which was 100% acquired during the third quarter of 1999, and exclude the Retail Petroleum Systems (RPS) business sold on October 1, 1998.

³ Restated for comparative purposes.

Oilfield Services

On December 30, Schlumberger completed the spin-off to its stockholders of its offshore contract drilling business, Sedco Forex. Following the spin-off, on December 31, Sedco Forex merged with Transocean Offshore Inc., which changed its name to Transocean Sedco Forex Inc. The transaction created the world's largest offshore drilling company and the third largest oilfield services company by market capitalization. Upon completion of the merger, Schlumberger stockholders owned approximately 52% of the shares of Transocean Sedco Forex, and Transocean Offshore shareholders owned the remaining 48%. Schlumberger retained no ownership in the combined company. Sedco Forex is treated as a discontinued operation for all periods, and all Oilfield Services results have been restated to exclude Sedco Forex.

1999 Results

After continued slow activity across all regions in the first half of the year, Oilfield Services activity in North America started to improve in the third quarter as oil and gas companies continued to gradually increase their spending. The seismic services industry experienced a severe downturn throughout 1999. This negative

impact was felt across all regions within Schlumberger, most notably in North America, Europe and Asia, and resulted in a significant decrease in seismic revenue.

Oilfield Services revenue declined 25% compared with 1998, in line with the estimated 23% reduction in exploration and production (E&P) expenditures, and consistent with the 22% fall in the average rig count.

NORTH AMERICA

North American revenue fell 28%, with a 22% decline in the average rig count. The slowdown was particularly dramatic in the first half of the year, with the average rig count down 40%. All product groups ended the year with lower revenue than in 1998. Pretax operating income dropped 60%.

Increased activity during the fourth quarter was mainly focused on gas development projects, primarily in the lower 48 states and Canada.

LATIN AMERICA

Latin American revenue fell 24%, in line with the 23% decrease in the average rig count. The reduced activity resulted from a slowdown in all product groups with the exception of drilling services, which saw a 41% increase due to the commencement of MPSV* multipurpose service vessel operations on Lake Maracaibo in

Venezuela. Pretax operating income was down 83%, mainly due to lower prices and reduced activity across the region.

EUROPE/CIS/WEST AFRICA

Revenue declined 29% in the Europe/CIS/West Africa region, in line with the decline in the average rig count. Revenue from all product groups and geographical areas fell, with the exception of the CIS, where growth in pressure pumping activity fueled a notable increase in revenue over 1998. Pretax operating income for the region decreased 63%.

OTHER EASTERN HEMISPHERE

Revenue in Other Eastern Hemisphere declined 24%, led by significantly lower activity in the Eastern Mediterranean and the Australia GeoMarket areas. Compared with 1998, the average rig count fell 16% in the Middle East and 20% in Asia. Revenue from all services fell, with the exception of Reservoir Management as the MPSV *Bima* continued to provide value-added services to customers in Indonesia. Pretax operating income fell 47%.

CAMCO

Camco revenue fell 16%, with declines in all business lines except contract gas compression. Pretax operating income declined 37%. The new Schlumberger Reservoir Completions Center (SRC) was officially launched in October and showcased the successful integration of Camco into Schlumberger. The event, which is highlighted in the feature section of this report, was attended by more than 700 customers, investors and financial analysts. More than 400 Schlumberger specialists work at this facility to develop advanced intelligent completions applications. This technology is at the heart of many solutions Schlumberger provides to its customers to meet the growing challenge of optimizing oil and gas recovery from new as well as existing reservoirs in a cost-effective manner.

Highlights

ADDRESSING RESERVOIR OPTIMIZATION THROUGH LEADING-EDGE TECHNOLOGY

Demonstrating success with record-setting directional drilling technology applications has long been a hallmark of Schlumberger service. During 1999 at Wytch Farm, UK, Schlumberger continued to play a major role as contractor for directional drilling, measurements-while-drilling (MWD) and logging-while-drilling (LWD) services on this extended-reach drilling project. During the year, the world's longest well extension was drilled. At 6.7 mi (10.8 km) long and drilled in 8½-in hole, the well extension exceeded by 469 ft (143 m) the prior record of 6.6 mi (10.6 km) set by Schlumberger in Argentina earlier in the year. Drilling and casing the well at Wytch Farm took 123 days, and the well also set a new industry depth record of 37,001 ft (11,278 m). Other high-end technologies helped guide the drilling process by providing real-time information at the bit, including the CDR* Compensated Dual Resistivity tool with annulus pressure measurements, the ADN* Azimuthal Density Neutron tool and the PowerPulse* MWD telemetry system. In addition, Schlumberger set yet another record for the deepest MWD triple-combo run, breaking the old record, also held by Schlumberger, by 332 ft (101 m).

Using advanced reservoir monitoring and control technology, Schlumberger also found a way to tap reserves from the eastern extremities of the Wytch Farm reservoir in order to access two pockets of bypassed oil that otherwise would not have been economically recoverable. Schlumberger drilled an innovative dual-lateral well and installed flow-control devices in each wellbore to permit each to produce oil independently and to prolong the life of the new well. These devices allow the customer to manage the production of each lateral well from the surface without costly interventions. In addition to saving considerable future operational costs, production gains from the well are estimated at more than one million barrels over the life of the reservoir. This technology received a BPAmoco 1999 Upstream Technical Achievement Award.

In a North Sea well offshore Norway, Schlumberger installed surface-controlled downhole valves to regulate the amounts of oil, gas and water entering the well, and used an innovative intelligent gas lift solution to assist in optimizing production from the well. Further installations will continue over the next three to four years, and it is estimated that over the 20-year life of the field, this technology will improve overall production by 5%, equal to 60 million barrels.

An alliance between Schlumberger and MoBPTeCh—a cooperative E&P technology program sponsored by Mobil, BP Amoco, Texaco and Chevron—was established to build a commercial drilling simulator prototype for the oil and gas industry. The prototype's PC-based software applications work in conjunction with earth science interpretation and visualization tools to model the drilling process, from well planning through real-time optimization, to post-well analysis. This innovative approach will create a comprehensive new framework within which previously stand-alone components can work together seamlessly. As a result, oil and gas companies will be able to develop reservoirs using the most cost-efficient drilling program.

Many new technologies developed by Schlumberger were successfully introduced during the year. Working with a drilling company in Venezuela, Schlumberger established a new standard for drill bit performance, dramatically reducing the customer's costs while extending a well. The operation was conducted using a single Reed-Hycalog 8%-in 345GMT DuraDiamond* bit, instead of several conventional bits, thereby avoiding unproductive rig time. Following its successful field tests in many locations around the world, the HRLA* High-Resolution Laterolog Array tool also successfully completed field testing in the Middle East. The tool's improved true resistivity measurement provides more accurate information about reservoir fluids and their movement. In field tests during the fourth quarter, the new SlimPulse* third-generation slim hole retrievable MWD system achieved outstanding results. The SlimPulse application was designed to operate in wellbore

diameters as small as 2% in, with the capability for extended longevity in high-temperature and high-shock environments.

Following a highly successful field test, the first-ever commercial order for the RapidConnect* multilateral system was received for an application in West Africa. The system will be used to provide a high-strength junction through which a second offshoot well will be drilled and completed, enabling more economic access to additional reserves. Designed to reduce completion and production costs, RapidConnect technology can be used in both new and existing wells. Coupled with other Schlumberger multilateral technologies, this advanced application creates field development and redevelopment opportunities throughout West Africa and in other hydrocarbon basins around the world.

ClearFRAC* fracturing fluid sales continued to grow as an increasing number of customers experienced the benefits of this unique system. In its latest successful application, ClearFRAC fluid was used by Eni Agip to rehabilitate sand control completions in the Giovanna gas fields in Italy. The use of ClearFRAC fluid more than doubled the rate of production and yielded significant productivity increases on a number of the wells. Ultimately, total platform production tripled following the ClearFRAC treatments.

MAXIMIZING VALUE THROUGH EQUIPMENT INTEGRATION AND OPTIMIZATION

In its drive to make production operations more efficient, Schlumberger launched three new MPSVs (*Prisa 110, 111 and 112*) on Lake Maracaibo, Venezuela. The launch of these advanced multipurpose vessels followed the introduction of the MPSV *Bima* offshore Indonesia in the fourth quarter of 1998. Schlumberger MPSV technology provides a complete well intervention package and ensures rapid, efficient operations through reduced logistic requirements, costs and weather-related downtime.

In March, Schlumberger launched the industry's most advanced seismic vessel, *Geco Eagle*. Its innovative aft deck design and state-of-the-art data acquisition equipment address the industry's need for more accurately and efficiently acquired

surveys. Expanded capacity allows this single vessel to tow up to 20 streamers in combination, with spreads as wide as 1500m [4921 ft]. *Geco Eagle* broke several world records during its first acquisition contract in Brazil: The vessel took fewer than seven days between deploying the first streamer section and recording the first commercial 10-streamer production; once in full service, *Geco Eagle* was the first vessel to deploy 60 km (37.3 mi) of streamers; and, *Geco Eagle* also recorded the world's biggest single-vessel tow, ten 6000-m (3.73-mi) streamers, as well as the largest footprint.

In December, Schlumberger launched the *DeepSTIM*[®] vessel, the first in a new class of stimulation vessels designed to operate in the Gulf of Mexico and other deepwater environments. The *DeepSTIM* vessel is equipped with the latest technology for data acquisition and transmission, process control and environmental waste containment. Its large size provides greater stability in severe weather, and its higher capacity allows the vessel to remain at sea for extended periods, thereby greatly reducing customer costs.

PORTFOLIO MANAGEMENT CREATES NEW GROWTH OPPORTUNITIES

Further demonstrating the Schlumberger focus on reservoir optimization, Schlumberger acquired Calgary-based Merak, a market leader in petroleum software solutions for economic evaluation, decision and risk analysis, field optimization and data visualization. In addition, during the second quarter, Schlumberger acquired substantially all of the assets of Calgary-based Panther Software Corporation, a provider of hardware and software products and services for managing, indexing, loading and cataloging large volumes of seismic data throughout the seismic data life cycle.

The rapidly increasing use of information technology and the Internet within the upstream oil and gas industry offers a significant opportunity for Schlumberger to launch a major external e-business initiative. Schlumberger experience in network solutions coupled with our reputation for integrity in data handling uniquely positions us to exploit the market through two distinct

value-added solutions. On January 31, 2000, Schlumberger launched www.IndigoPool.com. This new web-based workspace delivers a unique global gateway for customers to market oil and gas properties and data. It will be rapidly expanded to offer global information management services for the E&P industry.

On July 14, Schlumberger and Smith International announced the combination of their drilling fluids operations under a joint venture agreement, creating the world's largest drilling and completions fluids business. Smith contributed its M-I operations, including M-I SWACO, and Schlumberger contributed its non-US drilling fluids business. In addition, Schlumberger paid a cash consideration of \$325 million to Smith. Smith and Schlumberger own a 60% and 40% interest, respectively, in the combined operations, which will continue to operate under the name M-I. The equity income for 1999 is not material.

In the fourth quarter, Schlumberger completed the purchase of Calgary-based Secure Oil Tools. Secure Oil Tools offers advanced products in the areas of enhanced production technology (primarily plunger lift), multilateral production systems (MLPS), sand filters (MeshRite) and production and thermal tools. This acquisition provides Schlumberger with additional technology in the rapidly expanding market for multilateral and other advanced completion systems designed to improve reservoir recovery.

GeoQuest won a key contract for the United Kingdom Department of Trade and Industry and the UK Offshore Operators' Association to facilitate the trading of UK oil and gas licenses via the World Wide Web. The GeoQuest-developed web site, License Information for Trading (LIFT, www.uklift.co.uk), went live on November 1, and within ninety days carried 93 properties worth over \$370 million. Customers include Amerada Hess, BP Amoco Exploration, Burlington Resources (UK), Chevron UK, Elf Exploration UK, Enterprise Oil, Kerr-Mcgee (UK), OMV (UK), PanCanadian Petroleum (UK), Shell UK, Texaco, Veba Oil and Gas UK, and Wintershall (UK).

1998 Results

After continued strong growth in the first half of the year Oilfield Services activity slowed in the third quarter and reversed direction in the fourth quarter as oil companies reduced spending or cancelled projects.

Oilfield Services revenue grew 2%, despite a decline in the average rig count of 13%. The growth resulted from continued deployment of new technologies and the impact of the new geographic organization, which focused on providing customized solutions for customers. The acquisition of Camco, completed on August 31, strengthened our portfolio with leading technology and expertise in smart completions, production services and drilling products.

NORTH AMERICA

North American revenue was 6% below 1997, despite a 17% decline in average rig count. The slowdown was particularly significant in the second half of the year, with the average rig count down by 38% in the fourth quarter compared with the same period last year. Wireline, testing and directional drilling services ended the year with lower revenue than in 1997. Pretax operating income dropped 32%.

LATIN AMERICA

A revenue gain of 9% in Latin America resulted from strong data services, wireline services and testing services, despite the 12% fall in the average rig count. Revenue from Mexico increased by 25% compared with 1997, with a large contribution from the Burgos gas fields. Pretax operating income was 20% lower, mainly due to the reduction of activity in Venezuela.

EUROPE/CIS/WEST AFRICA

Revenue was up 2% in the Europe/CIS/West Africa region due to increased directional drilling and data management services, despite an 11% fall in the average rig count (excluding CIS rigs). Revenue from the CIS increased significantly due to the start-up of new projects in Kazakhstan and Azerbaijan, and revenue from West Africa showed firm growth, supported by strong land drilling activity. Pretax operating income fell 10%.

OTHER EASTERN HEMISPHERE

Revenue grew by 5% compared with 1997, while the average rig count increased 1%. Pretax operating income increased 6%. Asia revenue was 7% above 1997, mainly due to East Asia and Indonesia and with strong increases in all service lines except seismic services, which was flat with 1997. Revenue in the Middle East was up 3%, with the overall growth slowing in the second half of the year, notably from seismic services.

CAMCO

Camco revenue in 1998 was 3% higher than the prior year, despite an overall decline in drilling and completion activity. Pretax operating income grew 16%. Strong sales growth was recorded for Reda electrical submersible pumps and Production Operators gas compression systems. Production Operators commenced operations on the El Furrial project, a 20-year service operating contract in Venezuela. In spite of the declining rig market, Hycalog, the market leader in polycrystalline diamond compact (PDC) bits, showed a slight increase in revenue due primarily to expansion in the Middle East and Africa. Sales were also up in Latin America despite lower drilling activity levels. Revenue from completion products and services was down as completion activity declined, particularly in the second half of the year.

Highlights

Throughout 1998 Schlumberger demonstrated continuing leadership in oilfield services technology deployment through advances focused on productivity maximization and reservoir optimization. In addition, Schlumberger expanded its range of integrated services offerings to include project engineering and project management for well construction, coiled tubing drilling service, MPSV units, IRO* Integrated Reservoir Optimization service and engineering and construction alliances. During the year, Schlumberger commenced work on more than 40 major integrated project contracts.

Launched in five major locations in Asia, Europe and North America, the MAXPRO* initiative builds on the new organization and latest

technology and offers solutions spanning an entire range of production services, including perforating, cement evaluation, reservoir monitoring, completion services, corrosion monitoring, well repair, production monitoring and diagnosis.

Schlumberger launched the breakthrough PS Platform* production logging tool as one in a series of MAXPRO applications. The PS Platform service provides monitoring and diagnosis of fluid flow in producing wells and enables oil and gas companies to benefit from more accurate measurements and greatly enhanced operational efficiency through real-time answers, faster operating speed and smaller, lighter and more rugged tools. PS Platform technology is one of the vehicles for future developments critical to optimal management of the reservoir.

The first horizontal well in the Gulf of Mexico drilled with coiled tubing was achieved by an integrated services team implementing an array of new Schlumberger technologies, including the VIPER* coiled tubing drilling system, STARDRILL* fluids and SlimAccess* logging tools.

A new seismic coverage record was set by *Geco Orion*, equipped with the new proprietary MK2 Monowing* multistreamer towing technology, towing 6 streamers, each 8 km long in a 1-km spread [5 mi by 0.625 mi]. *Geco Orion* also successfully used the MK2 Monowing technology to achieve a spread of 1400 m [4592 ft], the widest ever towed by a single vessel unassisted by tugboats. In addition, Schlumberger seismic services achieved the first three-dimensional, time-lapse (called 4D seismic) volume map designed to show reservoir changes over time in an offshore oil field in the North Sea.

Schlumberger further advanced the use of high-performance 3D data visualization in the oil and gas industry through the introduction of GeoViz* software and the Alternate Realities Corporation's VisionDome® system. This combination provides geoscientists and engineers with the first fully immersive, portable, virtual-reality environment for constructing 3D models of subsurface reservoirs, selecting drilling targets and designing well trajectories to maximize oil and gas recovery.

Throughout the year, advanced technologies to improve well construction and reservoir performance were introduced. The DeepCRETE* cementing system, designed to address the challenges associated with well construction in deep water, helped customers improve performance and reduce overall costs. The new STARDRILL drill-in fluid, used while drilling through the reservoir, improved hydrocarbon production rates by limiting damage to the reservoir from the drilling process. The revolutionary SCALE BLASTER* application was tested and proved successful at removing scale on downhole piping. In oil and gas wells, the buildup of inorganic scale can restrict, and even prevent, the flow of hydrocarbons to the surface. SCALE BLASTER technology, deployed on coiled tubing, has provided clients with a highly effective and valuable way of improving production without a rig intervention. The continuing worldwide introduction of the VISION475* MWD/LWD system for small-diameter wells was highly successful. This application gives clients improved confidence in evaluating the growing number of horizontal and highly deviated wells and reentry wells. The use of key acoustic velocity information during drilling significantly increased following the introduction of the slimmer 6.75-in ISONIC* LWD tool.

In an effort to improve the measurement of multiphase production, Schlumberger and FRAMO Engineering A.S. of Norway signed a joint venture agreement to provide surface and subsea flow meters to measure oil, gas and water flow in producing wells. A joint technology center called 3-Phase Measurement A.S., located in Bergen, Norway, designs and manufactures products and provides marketing and technical support.

1997 Results

Oilfield Services pretax operating income grew 52% over 1996, with strong contributions from all activities. Operating revenue increased 24% to \$7.65 billion. Worldwide oil demand increased by a strong 2.7%. Oil companies worldwide increased their exploration and production expenditures by 18% over 1996 levels to meet the increase in demand. The average rig count rose 15%.

North American revenue and pretax operating income grew 32% and 80%, respectively, compared with 1996. All services posted exceptional gains. The average rig count rose 26%. Latin America experienced a revenue increase of 34%, while pretax operating income grew 14%. All businesses posted gains, while the average rig count declined 2%. Revenue and pretax operating income were 13% and 25% higher in the Europe/CIS/West Africa region than in 1996, largely due to higher activity levels in reservoir evaluation wireline and reservoir development services. All other businesses posted gains, except seismic services. The average rig count fell 3%. Other Eastern Hemisphere revenue climbed 22% versus 1996, mainly due to increased directional drilling and wireline activity. All other businesses also posted gains, except for data management services. Pretax operating income was 53% higher than in 1996. The average rig count grew 9%. Camco revenue increased 20% compared with 1996, primarily due to increased market activity, improved pricing in selected markets and the year-over-year impact of acquisitions.

Highlights

In 1997, Oilfield Services introduced technologies for operating in harsher environments and reducing finding and development costs. In the fall of 1997, Schlumberger introduced the IRO service which combines new-generation reservoir characterization and flow simulation tools with a team approach to evaluate various field development and production strategies. Working closely with the client, an experienced multidisciplinary team selects and implements the optimal development plan. Reservoir monitoring and control processes are included to head off future production problems. The IRO concept offers

numerous benefits because it is proactive and closely links development decisions with a thorough understanding of reservoir architecture, flow dynamics and response to various well interventions with the ultimate aim of achieving near real-time, interactive reservoir management.

Construction, operating and intervention costs in oil fields were reduced in 1997 through the proliferation and improved placement of highly deviated and horizontal wells, and multilaterals drilled from a common trunk. The introduction of new VISION475 technology was highly successful. The VISION475 application possesses unique logging sensors that allow operators to steer to the most productive zones in a formation. Worldwide deployment of this technology has significantly improved field development returns on investment for clients.

Resource Management Services

1999 Results

Throughout 1999, the uncertainty created by deregulation, privatization and globalization in the utility industry continued to delay investment by many utilities in new products and services. Still, in electricity and gas markets around the world there were encouraging signs of change. In the US and parts of Europe, where deregulation has advanced the furthest, major contract awards have demonstrated the increased interest in the Schlumberger solutions approach.

Resource Management Services (RMS) revenue declined 6% and orders fell 3% compared with 1998. The downturn resulted from continuing pressure on prices and the negative impact of currency movements. Adverse economic conditions in Brazil, which underwent a currency devaluation, and in the CIS, also contributed to the downturn. Pretax operating income dropped 71%, reflecting margin deterioration and charges during the year. Contributions came from North America and Asia, where market growth and higher shipments made a positive impact on business.

In North America, revenue increased 1%, while orders rose 7%, reflecting a strong new housing market in the US and Canada. Demand for electricity meters was high, including a con-

tribution from the new Centron* static meter with built-in AMR (automatic meter reading) capabilities. An agreement signed with PECO Energy of Philadelphia in October included the installation of 750,000 of these new meters. Schlumberger will also provide asset management and metering data services to PECO for over more than two million metering points over a 15-year period. On February 1, 2000, Schlumberger agreed to acquire the assets of CellNet Data Systems, Inc. The acquisition will be handled through a Chapter 11 procedure and is subject to final approval by the bankruptcy court.

European revenue declined 7% and orders slipped 9% due to continued price pressure, lower demand for electricity products in the UK and ongoing unfavorable business conditions in the CIS. In Stockholm, a major thermal energy data management project, begun in the third quarter, progressed on schedule and highlighted the trend toward integrated metering data networks as well as our ability to provide large-scale, customized solutions. In France, Schlumberger won a contract to supply 20,000 Gallus* residential gas meters equipped with radio communication modules developed jointly by Schlumberger and Itron. In Belgium, a large utility confirmed an order for the first phase of a multiresource (electricity and gas) prepayment system using the TaleXus Vendor* system and PayGuard* smart card-based vending units for 24,000 residences.

In South America, revenue dropped 22% and orders decreased 19%. Business was affected by a significant fall-off in Brazil's domestic activity due to broad public spending cuts and the devaluation of the national currency.

Revenue in Asia increased 31% and orders jumped 66%, reflecting both a return of new investment in the region after the economic downturn last year and continued growth in exports. Shipments of water meters commenced from a new factory in South Australia, and there was a rise in shipments of residential electricity meters to Taiwan and commercial and industrial meters to Thailand.

1998 Results

RMS revenue fell 7% in 1998 compared with 1997. The decline resulted from lower demand for electricity and gas products as well as from difficult financial environments in developing countries. Product orders were flat for the year.

In Europe, revenue declines caused by industrial overcapacity and price competition were offset by higher electricity sales to EDP, the Portuguese national electric company. North American revenue was down 4%, reflecting market uncertainty caused by ongoing electricity deregulation in the US. However, revenue from Africa and the Middle East rose 29%, driven by stronger gas and water meter shipments to North Africa and Turkey.

Pretax operating income dropped 30%, reflecting margin deterioration due to lower sales in North and South America, France and Germany. Favorable contributions came from South and Central Europe and from savings as a result of the restructuring of RMS, which was initiated in 1996.

1997 Results

Revenue for RMS fell 11% compared with 1996, as poor business conditions severely impacted European electricity and gas metering activity. Orders fell 8%.

The revenue decline was highest in Italy and in the UK. South American revenue grew significantly on high demand for water meters and the newly introduced single-phase, electro-mechanical meter. North America experienced strong water and gas meter sales. Pretax operating income fell 36% due to deregulation and privatization of the world's utilities accompanied by restricted procurements.

Test & Transactions

1999 Results

Revenue at Test & Transactions, including customer solutions activities and Omnes, declined 4% compared with 1998. Orders rose 16%. The year was characterized by volatility due to changing business environments in several Test & Transactions market segments. Smart Cards & Terminals, whose business continues to be derived in part from emerging economies, suffered from pricing pressures associated with highly competitive markets, such as mobile communications. Automated Test Equipment (ATE) was negatively impacted by market uncertainties associated with the Rambus memory device rollout as well as by a softening in the high-end logic test business, a market in which ATE maintains share leadership.

Smart Cards & Terminals revenue improved 3% versus 1998, while ATE revenue including SABER (Schlumberger Advanced Business Engineering Resources) services, decreased 27%. Orders for Smart Cards & Terminals and ATE both increased, 4% and 15%, respectively.

During 1999, new product introductions at both Smart Cards & Terminals and ATE contributed to Test & Transactions revenue. Fourteen new products were introduced at ATE. Smart Cards & Terminals successfully launched the Simera[®] Java[™]-programmable subscriber identity module (SIM) card, Cryptoflex[®] e-gate[®] cards and MagIC[®] 6000 terminals into the booming GSM, PC and retail markets. The rapid growth of the mobile communications market, which was accompanied by increasing demand for multi-application and open-platform cards, provided a strong impetus for the accelerated adoption of the Simera cards as well as the continued use of Cyberflex[®] Simera cards. However, despite a strong increase in orders for SIM cards over 1998, global price pressure significantly reduced the revenue generated. Card sales grew in both Asia and Europe, the two most prominent consumer markets for smart cards.

The Smart Cards & Terminals Municipalities solutions business experienced revenue growth for the second consecutive year. In 1999, solutions sales showed a significant increase over 1998,

with key contributions from Parking and Mass Transit applications.

At ATE, Schlumberger entered the front-end (process equipment) semiconductor equipment business with the first shipments of the Odyssey 300[®] wafer defect detection system. Although the initiative to focus on Rambus dynamic random access memory (RDRAM) technology resulted in an early leadership position for Schlumberger, the slow pace of the emerging RDRAM market delayed orders.

1998 Results

Compared with 1997, revenue for Test & Transactions rose 15%. Smart Cards & Terminals, including the smart card-based solutions businesses, grew 31%, while ATE, including SABER services activities, was flat. Both businesses experienced volatile business cycles but outpaced their respective markets. In 1998, smart card volume increased more than 40% compared with the industry's growth rate of 32%. Despite an industry downturn, ATE increased market share for mixed-signal and logic test systems. In October, the Retail Petroleum Systems business was sold to Tokheim Corporation.

Test & Transactions benefited from its reorganization into three groups—Solutions, Products and Manufacturing. Products and Manufacturing provide product core expertise, while the regional Solutions groups deliver integrated solutions and services. Each group aligned its roles and responsibilities to enhance its customer orientation. The transition to the new organization moved quickly and yielded improved quality, customer focus and integrated systems offerings.

Throughout the year, Smart Cards & Terminals concentrated on growing its share of key smart card markets—mobile phones, finance and banking, municipalities (parking and mass transit) and health care—which presented significant opportunities for the smart card-based solutions and systems integration businesses. One successful system integration business was exemplified by the launch of the Cyberflex Mobile Solution. This integrated product and service offering included a Cyberflex Simera smart card, a software developer's kit

with an easy-to-use SIMnario[®] graphical interface for rapid prototyping, the Aremis[®] SIM-based service management system and the Aremis marketing platform. Schlumberger also offered a wide range of consulting, engineering and turnkey project management services to facilitate the design of these systems.

Strong revenue growth came from the mobile phone SIM card market, from financial and banking cards and from the Municipalities Solutions business, which comprises smart card-based parking, pay phone and mass transit systems. The Stelio[®] parking system was successfully introduced and made a significant contribution to revenue.

At ATE, strong orders in the first half of the year were offset by the decline during the second half. Activity at ATE system services was up 15% year over year. To reflect the downturn in the semiconductor business, a cost reduction plan was implemented in ATE. Investments for critical new product developments, however, were maintained.

During the year, ATE introduced D-RDRAM, SDRAM and RDRAM memory test systems. The new RDX2200[®] series of RDRAM test systems was anticipated to establish a new market standard for test accuracy, throughput and cost. The RDX2200 series of test systems developed its accuracy and performance advantage from ATE test technology in high-end logic design and test methodology.

Also successfully introduced in 1998 was the IDS2000[®] probe system. This laser-based system, focused on the emerging flip chip market, provides the same diagnostic capabilities as high-end e-beam tools. Several IDS2000 systems were installed during the year.

In 1998, the SABER services group was formed and achieved profitability. The SABER business model, which derives from the Schlumberger service culture, is an innovative concept that provides consulting, turnkey engineering and operational services for the semiconductor industry.

1997 Results

Test & Transactions revenue grew 44% versus 1996. This higher growth resulted mainly from significantly greater ATE activity, increased demand for smart cards and terminals and previously announced acquisitions. Pretax operating income and orders grew 194% and 55%, respectively.

Smart Cards & Terminals revenue was 48% higher than in 1996, mainly due to smart card sales, including the Solaic activity acquired in December 1996. Increasing demand for both microprocessor and memory cards used in cellular mobile communications, banking and pay phone applications led Schlumberger to establish additional smart card production operations in Hong Kong and Mexico, which resulted in improved telecom equipment sales.

ATE revenue rose 37%, compared with 1996. ATE market share increased across all semiconductor test market segments. Orders increased, due largely to stronger demand for the ITS9000[®] family of products at Test Systems and sales of the P2X[®] semiconductor analysis system. In October, ATE acquired Interactive Video Systems, Inc., a metrology solutions provider for the front-end semiconductor fabrication equipment market.

Income—Continuing Operations

(Stated in millions except per share amounts)

	Income from Continuing Operations	Earnings per share	
		Basic	Diluted
1999¹	\$ 329	\$0.60	\$0.58
1998 ²	\$ 618	\$ 1.14	\$ 1.10
1997	\$ 1,087	\$ 2.02	\$ 1.94

¹ Includes an after-tax charge of \$129 million (\$0.23 per share—diluted). For details, see 1999 and 1998 Charges—Continuing Operations on page 17.

² Includes an after-tax charge of \$368 million (\$0.65 per share—diluted). For details, see 1999 and 1998 Charges—Continuing Operations on page 17.

In 1999, Oilfield Services operating net income decreased \$551 million, or 58%, to \$402 million. All areas reported substantial declines as a result of the worldwide reduction in E&P expenditures due to reduced oil prices, which led to a 22% fall in average rig count. Resource Management

Services operating net income of \$6 million was down \$26 million, or 82%. Test & Transactions operating net income decreased \$25 million, or 46%, to \$30 million, as stronger results from Smart Cards & Terminals activities were more than offset by declines at ATE, which was negatively impacted by Rambus-related market uncertainties and by a softening of the high-end logic test business for which it is a leading supplier.

In 1998, Oilfield Services operating net income of \$954 million was down 11%, reflecting the 13% decrease in average rig count. The main decrease was in North America, which was impacted by strong pricing pressure and a slow-down in activity in the second half of the year. Resource Management Services operating net income decreased \$15 million, or 32%, largely due to market weakness as a result of industry consolidation and privatization, compounded by the financial crisis in emerging countries. Test & Transactions operating net income of \$55 million was down 25% as growth in the Smart Cards & Terminals activities was offset by a severe market decline for ATE, due to curtailment of capital expenditures by the semiconductor industry in the latter half of the year.

In 1997, Oilfield Services operating net income increased \$336 million, or 45%, to \$1.07 billion. The growth reflected the continued higher demand for oil and gas and the strong increase in exploration and production spending by oil companies. These underlying factors, combined with new technology and greater efficiencies, resulted in stronger pricing and higher market share. The Asian and North American markets were significant growth areas. Resource Management Services operating net income decreased \$41 million, or 47%, due to the adverse exchange rate effects and to a decline in the European metering activities, which were impacted by increased competition and severe price erosion. Test & Transactions operating net income increased \$38 million, or 109%, reflecting significantly increased demand for semiconductor test equipment and smart cards and systems, as well as higher activity in Asia.

Currency Risks

Refer to page 25, *Translation of Non-US Currencies* in the *Notes to Consolidated Financial Statements*, for a description of the Schlumberger policy on currency hedging. There are no material unhedged assets, liabilities or commitments which are denominated in other than a business's functional currency.

While changes in exchange rates do affect revenue, especially in the Resource Management Services and Test & Transactions segments, they also affect costs. Generally speaking, Schlumberger is currency neutral. For example, a 5% change in average exchange rates of OECD currencies would have had no material effect on consolidated revenue and net income.

Schlumberger businesses operate principally in US dollars, most European currencies and most South American currencies.

In general, when the US dollar weakens against other currencies, consolidated revenue increases, usually with no material effect on net income. This is principally because the fall-through incremental margin in the Resource Management Services and Test & Transactions segments offset the higher Oilfield Services non-US dollar denominated expenses.

Income Tax Expense

In 1996, with increasing profitability and a strong outlook in the US, Schlumberger recognized 50% of the US income tax benefit related to its US subsidiary's tax loss carryforward and all temporary differences. This resulted in a credit of \$360 million. Refer to page 32 in the *Notes to Consolidated Financial Statements* under *Income Tax Expense* for more information. In 1997, the remaining 50% of the US income tax benefit was recognized, which resulted in no significant reduction of income tax expense.

Research & Engineering

Expenditures were as follows:

	<i>(Stated in millions)</i>		
	1999	1998	1997
Oilfield Services	\$354	\$ 371	\$ 344
Resource Management Services	57	57	61
Test & Transactions	111	115	89
Others ¹	-	14	16
	\$522	\$ 557	\$ 510

¹ Primarily comprises the Retail Petroleum Systems business sold on October 1, 1998.

Interest Expense

Interest expense increased \$56 million in 1999 primarily due to a full year's effect of the significantly higher debt balances incurred in 1998 by the principal US subsidiary of Schlumberger relating to the Camco acquisition. The increase in interest expense in 1998 of \$62 million was mainly due to the financing of the Camco acquisition.

1999 and 1998 Charges—Continuing Operations

Schlumberger recorded the following after-tax charges for continuing operations in 1999 and 1998:

- In December 1999, \$71 million primarily relating to the reduction of its marine seismic fleet due to depressed market conditions and the restructuring of its land drilling activity following the spin-off of its offshore drilling business to stockholders.

- In March 1999, \$138 million primarily relating to the downsizing of its global Oilfield Services activities to meet prevailing market conditions, and an after-tax credit of \$80 million from the gain on sale of financial instruments in connection with the 1998 sale of the Retail Petroleum Systems business.

- In September 1998, \$368 million to reflect the estimated costs of consolidating resources and locations and making significant cuts in personnel necessitated by the E&P industry downturn.

Severance costs included in the September 1998 charge (6200 people) and the March 1999

charge (4700 people) have been paid. The December 1999 charge included severance costs of \$13 million (300 people) of which \$5 million had been paid by December 31, 1999.

Liquidity

A measure of financial position is liquidity, defined as cash plus short-term and long-term investments, less debt. The following table summarizes the change in Schlumberger consolidated liquidity for each of the past three years:

	<i>(Stated in millions)</i>		
	1999	1998 ¹	1997 ¹
Income from continuing operations	\$ 329	\$ 618	\$ 1,087
Charges	129	368	-
Depreciation & amortization	1,021	1,012	924
Decrease (increase) in working capital requirements	73	(138)	(505)
Fixed asset additions	(792)	(1,463)	(1,404)
Dividends paid	(410)	(388)	(378)
Proceeds from employee stock plans	174	139	148
Businesses (acquired) sold	(135)	61	(31)
Exercise of stock warrants ²	450	-	-
Sale of financial instruments	204	-	-
Drilling fluids joint venture	(325)	-	-
Discontinued operations ³	(52)	107	395
Other	(166)	(112)	121
Net increase in liquidity	\$ 500	\$ 204	\$ 357
Liquidity—end of period	\$ 1,231	\$ 731	\$ 527

¹ Restated for comparative purposes.

² On December 16, 1999, Dow Chemical exercised a warrant to purchase 15,153,018 shares of Schlumberger common stock. The warrant was received by Dow Chemical as part of the 1993 transaction under which Schlumberger acquired Dow Chemical's 50% share of the Dowell Schlumberger joint venture.

³ 1999 includes \$304 million received in settlement of intercompany balances between Schlumberger and Sedco Forex.

The current consolidated liquidity level, combined with liquidity expected from operations, should satisfy future business requirements.

Common Stock, Market Prices and Dividends Declared per Share

Quarterly high and low prices for Schlumberger common stock as reported by the New York Stock Exchange (composite transactions) and as adjusted for the spin-off of the Schlumberger offshore contract drilling business on December 30, 1999 (see *Discontinued Operations* in the *Notes to Consolidated Financial Statements*), together with dividends declared per share in each quarter of 1999 and 1998, were:

	Price Range		Dividends Declared
	High	Low	
1999			
QUARTERS			
First	\$ 55.268	\$ 40.301	\$ 0.1875
Second	58.428	49.226	0.1875
Third	62.696	51.166	0.1875
Fourth	61.144	45.955	0.1875
1998			
QUARTERS			
First	\$ 72.287	\$ 58.428	\$ 0.1875
Second	76.943	58.539	0.1875
Third	62.031	38.527	0.1875
Fourth	51.665	35.534	0.1875

The number of holders of record of Schlumberger common stock on December 31, 1999, was approximately 25,000. There are no legal restrictions on the payment of dividends or ownership or voting of such shares, except as to shares held in the Schlumberger Treasury. US stockholders are not subject to any Netherlands Antilles withholding or other Netherlands Antilles taxes attributable to ownership of such shares.

Environmental Matters

The Consolidated Balance Sheet includes accruals for the estimated future costs associated with certain environmental remediation activities related to the past use or disposal of hazardous materials. Substantially all such costs relate to divested operations and to facilities or locations that are no longer in operation. Due to a number of uncertainties, including timing, scope of remediation, future technology, regulatory changes and other factors, it is possible that the ultimate remediation costs may exceed the amounts estimated. However, in the opinion of management, such additional costs are not expected to be material relative to consolidated liquidity, financial position or future results of operations. Consistent with the Schlumberger commitment to protection of the environment, safety and employee health, additional costs, including capital expenditures, are incurred related to current operations.

New Accounting Standards

In June 1998, the Financial Accounting Standards Board (FASB) issued SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, which requires that Schlumberger recognize all derivative instruments as either assets or liabilities in the statement of financial position and measure those instruments at fair value. The standard is effective in the year 2001 for Schlumberger. Occasionally, Schlumberger uses derivative instruments such as interest rate swaps, currency swaps, forward currency contracts and foreign currency options. Forward currency contracts provide a hedge against currency fluctuations on assets/liabilities denominated in other than a functional currency. Options are usually entered into as a hedge against currency variations on firm commitments generally involving the construction of long-lived assets. Schlumberger does not anticipate that the implementation of the new standard in 2001 will have a material effect on the consolidated financial position and results of operations.

Year 2000 Readiness Disclosure

Overview

Schlumberger had a proactive, enterprisewide Year 2000 Readiness Program (the "Program") in place since September 1997. Overall, Schlumberger reached Year 2000 Readiness in all key areas by September 1999. Appropriate contingency plans were also implemented for each of the "at risk" activities to minimize the effect of potential Year 2000 disruption, both internally and on Schlumberger customers. Furthermore, helpdesks were implemented throughout our global operations to support both our customers and any mission-essential systems over critical Year 2000 dates.

Readiness

Evidence to date indicates that the Year 2000 Program has been successful in that Schlumberger was able to perform "business as usual" over the critical dates and it does not expect any significant disruptions from this issue in the coming months or year.

Costs

Year 2000 Program funding requirements have been incorporated into the Schlumberger capital and operating plans and were not material to its financial condition, results of operations or liquidity. The cost of the Program was on the order of \$60 million, with a breakdown of costs estimated at 36% for employee resources, 24% for IT-related upgrades and repair and 40% for non-IT embedded chip technology. Furthermore, Schlumberger estimates that 60% of the overall cost was "opportunity cost" in that it was directed at accelerating the upgrade and/or rationalization of products, services and applications to best position Schlumberger for the 21st century.

Risks

The most significant difficulty associated with predicting Year 2000 failures stems from the general uncertainty inherent in the Year 2000 issues (partially attributable to the interconnection of global businesses). Although evidence from the successful transition by Schlumberger

over the critical dates indicates that no significant failures will occur from the Year 2000 issue, Schlumberger cannot fully predict its ability to resolve appropriately all Year 2000 issues that may affect its operations and business or expose it to third-party liability. The failure of systems or infrastructure outside our control or the failure of the Schlumberger Year 2000 Program to have detected all Year 2000 issues, could result in an interruption in, or a failure of, certain normal business activities or operations. Such failures could materially and adversely affect Schlumberger operations, liquidity and financial condition.

Euro Disclosures

On January 1, 1999, the euro became the official single currency of the European Economic and Monetary Union. As of this date, the conversion rates of the national currencies of the eleven member states adopting the euro were fixed irrevocably. The national currencies will initially remain in circulation as nondecimal subunits of the euro and will be replaced by euro bills and coins by July 2002. During the transition period between January 1999 and January 2002, public and private parties may pay for goods and services using either the euro or the national currency on a "no compulsion, no prohibition" basis.

Schlumberger recognizes that the euro will affect its various businesses differently, but Schlumberger cannot as yet make a final conclusion on the anticipated business impacts of the introduction of the single currency. Oilfield Services operates in an essentially US dollar-denominated environment in which the introduction of the euro is expected to have limited consequences. Test & Transactions will be affected in terms of the ability of products such as smart cards and terminals to process euro transactions. Resource Management Services, which has now set up a pan-European manufacturing structure covering all European Union markets, expects to participate in the general growth generated by the euro. The increased price transparency created by the euro accompanied by deregulation and increased

competition among utility customers should also contribute to providing new solutions opportunities in these businesses.

Based upon results to date, Schlumberger believes that the implementation of the euro can be performed according to the schedule defined by the European Union. Schlumberger does not expect the total cost of addressing this issue to be material to financial condition, results of operations and liquidity.

Market Risk

Schlumberger does not believe it has a material exposure to financial market risk. Schlumberger manages the exposure to interest rate changes by using a mix of debt maturities and variable- and fixed-rate debt together with interest rate swaps, where appropriate, to fix or lower borrowing costs. With regard to foreign currency fluctuations, Schlumberger enters into various contracts, which change in value as foreign exchange rates change, to protect the value of external and intercompany transactions in foreign currencies. Schlumberger does not enter into foreign currency or interest rate transactions for speculative purposes.

Forward-looking Statements

Schlumberger cautions that, except for historical information, statements in this annual report and elsewhere may constitute forward-looking statements. These include statements as to expectations, beliefs and future financial performance, such as statements regarding business prospects in the key industries in which Schlumberger operates and growth opportunities for Schlumberger in those industries. These statements involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in the forward-looking statements. Such factors include: the extent and duration of the recovery in oil prices; continuing customer commitment to certain key oilfield projects; changes in E&P spending by major oil companies; the extent and timing of utilities' investment in integrated solutions to utility management; noncancellation of key long-term services and solutions contracts; growth in demand for smart cards in e-commerce and Internet-enabled solutions and for RDRAM memory devices and high-end logic devices produced by Schlumberger test equipment customers; general economic and business conditions in key regions of the world; and, changes in business strategy or development plans relating to targeted Schlumberger growth opportunities.

CONSOLIDATED STATEMENT OF INCOME

(Stated in thousands except per share amounts)

Year Ended December 31,	1999	1998	1997
<i>Revenue</i>			
Operating	\$8,394,947	\$ 10,725,030	\$ 10,652,097
Interest and other income	356,758	173,006	103,092
	8,751,705	10,898,036	10,755,189
<i>Expenses</i>			
Cost of goods sold and services	6,748,839	8,414,383	7,847,796
Research & engineering	522,240	556,882	509,562
Marketing	433,871	467,592	433,911
General	383,695	427,775	412,614
Interest	192,954	137,211	75,677
	8,281,599	10,003,843	9,279,560
<i>Income before taxes</i>	470,106	894,193	1,475,629
Taxes on income	140,772	276,231	388,401
<i>Income from continuing operations</i>	329,334	617,962	1,087,228
<i>Discontinued operations, net of tax</i>	37,360	396,237	297,321
<i>Net Income</i>	\$ 366,694	\$ 1,014,199	\$ 1,384,549
Basic earnings per share:			
Continuing operations	\$ 0.60	\$ 1.14	\$ 2.02
Discontinued operations	0.07	0.72	0.55
Net Income	\$ 0.67	\$ 1.86	\$ 2.57
Diluted earnings per share:			
Continuing operations	\$ 0.58	\$ 1.10	\$ 1.94
Discontinued operations	0.07	0.71	0.53
Net Income	\$ 0.65	\$ 1.81	\$ 2.47
Average shares outstanding	548,680	544,338	539,330
Average shares outstanding assuming dilution	563,789	561,855	559,653

See the *Notes to Consolidated Financial Statements*

Schlumberger Limited (Schlumberger N.V., Incorporated in the Netherlands Antilles) and Subsidiary Companies.

CONSOLIDATED BALANCE SHEET

(Stated in thousands)

December 31,	1999	1998
Assets		
<i>Current Assets</i>		
Cash and short-term investments	\$ 4,389,837	\$ 3,956,694
Receivables less allowance for doubtful accounts (1999—\$ 89,030; 1998—\$ 89,556)	2,429,842	2,968,070
Inventories	1,268,500	1,333,131
Deferred taxes on income	259,257	295,974
Other current assets	258,532	251,355
	8,605,968	8,805,224
<i>Investments in Affiliated Companies</i>		
	535,434	84,844
<i>Long-term Investments, held to maturity</i>	726,496	855,172
<i>Fixed Assets less accumulated depreciation</i>	3,560,740	4,694,465
<i>Excess of Investment Over Net Assets</i>		
<i>of Companies Purchased less amortization</i>	1,333,681	1,302,678
<i>Deferred Taxes on Income</i>	209,597	202,630
<i>Other Assets</i>	109,276	132,916
	\$15,081,192	\$ 16,077,929
Liabilities and Stockholders' Equity		
<i>Current Liabilities</i>		
Accounts payable and accrued liabilities	\$ 2,282,884	\$ 2,539,954
Estimated liability for taxes on income	383,159	480,123
Bank loans	444,221	708,978
Dividend payable	106,653	102,891
Long-term debt due within one year	257,571	86,722
	3,474,488	3,918,668
<i>Long-term Debt</i>		
	3,183,174	3,285,444
<i>Pastretirement Benefits</i>	451,466	432,791
<i>Other Liabilities</i>	251,036	321,951
	7,360,164	7,958,854
<i>Stockholders' Equity</i>		
Common Stock	1,820,186	1,539,408
Income retained for use in the business	7,916,612	8,882,455
Treasury stock at cost	(1,878,612)	(2,221,308)
Translation adjustment	(137,158)	(81,480)
	7,721,028	8,119,075
	\$15,081,192	\$ 16,077,929

See the *Notes to Consolidated Financial Statements*
Schlumberger Limited (Schlumberger N.V., Incorporated in the Netherlands Antilles) and Subsidiary Companies.

CONSOLIDATED STATEMENT OF CASH FLOWS

(Stated in thousands)

Year Ended December 31,	1999	1998	1997
Cash flows from operating activities:			
Net income	\$ 366,694	\$ 1,014,199	\$ 1,384,549
Adjustments to reconcile net income to net cash provided by operating activities:			
Discontinued operations	213,676	136,206	110,780
Depreciation and amortization	1,020,862	1,011,582	924,223
Earnings of companies carried at equity, less dividends received (1999—\$ 3,401; 1998—\$ 4,996; 1997—\$ 4,934)	(13,904)	(9,576)	(1,270)
Provision for losses on accounts receivable	37,943	36,861	27,871
Charges	128,508	368,499	-
Other adjustments	-	(58)	(2,278)
Change in operating assets and liabilities:			
Decrease (increase) in receivables	265,588	(20,507)	(647,470)
Increase in inventories	(43,635)	(122,622)	(220,813)
(Increase) decrease in deferred taxes	(21,672)	(75,959)	32,140
(Decrease) increase in accounts payable and accrued liabilities	(181,731)	(72,940)	175,664
(Decrease) increase in estimated liability for taxes on income	(69,338)	79,677	51,215
Other—net	(182,426)	(116,784)	25,916
NET CASH PROVIDED BY OPERATING ACTIVITIES	1,520,565	2,228,578	1,860,527
Cash flows from investing activities:			
Purchases of fixed assets	(792,001)	(1,462,620)	(1,404,323)
Sales/retirements of fixed assets & other	68,005	111,262	97,390
Drilling fluids joint venture	(325,000)	-	-
(Purchase) sale of other businesses	(135,338)	61,662	(28,233)
Increase in investments	(295,075)	(2,292,163)	(867,894)
Sale of financial instruments	203,572	-	-
(Increase) decrease in other assets	(43,166)	4,660	19,453
Discontinued operations	(291,953)	(424,749)	(13,411)
NET CASH USED IN INVESTING ACTIVITIES	(1,610,956)	(4,001,948)	(2,197,018)
Cash flows from financing activities:			
Dividends paid	(410,494)	(388,379)	(377,636)
Proceeds from employee stock purchase plan	70,765	70,461	50,055
Proceeds from exercise of stock options	103,084	68,780	97,899
Exercise of stock warrants	449,625	-	-
Proceeds from issuance of long-term debt	1,062,935	2,909,156	925,579
Payments of principal on long-term debt	(916,242)	(863,966)	(419,962)
Net (decrease) increase in short-term debt	(242,014)	(64,756)	50,831
NET CASH PROVIDED BY FINANCING ACTIVITIES	117,659	1,731,296	326,766
Net increase (decrease) in cash	27,268	(42,074)	(9,725)
Cash, beginning of year	105,321	147,395	157,120
CASH, END OF YEAR	\$ 132,589	\$ 105,321	\$ 147,395

See the *Notes to Consolidated Financial Statements*

Schlumberger Limited (Schlumberger N.V., Incorporated in the Netherlands Antilles) and Subsidiary Companies.

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

(Dollar amounts stated in thousands)

	Common Stock				Translation Adjustment	Income Retained for Use in the Business	Comprehensive Income
	Issued		In Treasury				
	Shares	Amount	Shares	Amount			
<i>Balance,</i>							
January 1, 1997	661,842,453	\$1,307,717	124,661,624	\$2,315,946	\$(25,626)	\$7,255,108	\$ 925,243
Translation adjustment					(37,706)		(37,706)
Sales to optionees less shares exchanged	395,950	37,316	(3,323,223)	(61,743)			
Employee stock purchase plan	1,399,623	50,055					
Net income						1,384,549	1,384,549
IVS acquisition		16,324	(238,812)	(4,438)			
Tax benefit on stock options		16,600					
Change in subsidiary year-end		612				4,560	
Dividends declared (\$0.75 per share)						(378,575)	
<i>Balance,</i>							
December 31, 1997	663,638,026	1,428,624	121,099,589	2,249,765	(63,332)	8,265,642	\$ 1,346,843
Translation adjustment					(18,148)		(18,148)
Sales to optionees less shares exchanged	796,992	40,323	(1,531,607)	(28,457)			
Employee stock purchase plan	1,266,840	70,461					
Net income						1,014,199	1,014,199
Dividends declared (\$0.75 per share)						(397,386)	
<i>Balance,</i>							
December 31, 1998	665,701,858	1,539,408	119,567,982	2,221,308	(81,480)	8,882,455	\$ 996,051
Translation adjustment					(55,678)		(55,678)
Sales to optionees less shares exchanged	28,100	41,931	(3,291,288)	(61,153)			
Employee stock purchase plan	1,324,848	70,765					
Net income						366,694	366,694
Dividends declared (\$0.75 per share)						(414,210)	
Sedco Forex spin-off						(918,327)	
Exercise of stock warrants		168,082	(15,153,018)	(281,543)			
<i>Balance,</i>							
December 31, 1999	667,054,806	\$1,820,186	101,123,676	\$1,878,612	\$(137,158)	\$7,916,612	\$ 311,016

See the *Notes to Consolidated Financial Statements*

Schlumberger Limited (Schlumberger N.V., Incorporated in the Netherlands Antilles) and Subsidiary Companies.

Notes to Consolidated Financial Statements

Summary of Accounting Policies

The Consolidated Financial Statements of Schlumberger Limited and its subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States.

DISCONTINUED OPERATIONS

On December 31, 1999, Schlumberger completed the spin-off of its offshore contract drilling business, Sedco Forex, to its stockholders and the subsequent merger of Sedco Forex and Transocean Offshore Inc., which changed its name to Transocean Sedco Forex Inc. following the merger. The results for the Sedco Forex operations spun off by Schlumberger are reported as *Discontinued Operations* for all periods presented in the Consolidated Statement of Income.

PRINCIPLES OF CONSOLIDATION

The Consolidated Financial Statements include the accounts of majority-owned subsidiaries. Significant 20%-50% owned companies are carried on the equity method and classified in *Investments in Affiliated Companies*. The pro rata share of Schlumberger after-tax earnings is included in *Interest and other income*. Equity in undistributed earnings of all 50%-owned companies on December 31, 1999 was not material.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities on the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. While actual results could differ from these estimates, management believes that the estimates are reasonable.

REVENUE RECOGNITION

Generally, revenue is recognized after services are rendered or products are shipped.

TRANSLATION OF NON-US CURRENCIES

Oilfield Services' functional currency is primarily the US dollar. Resource Management Services' and Test & Transactions' functional currencies are primarily local currencies. All assets and liabilities recorded in functional currencies other

than US dollars are translated at current exchange rates. The resulting adjustments are charged or credited directly to the *Stockholders' Equity* section of the Consolidated Balance Sheet. Revenue and expenses are translated at the weighted-average exchange rates for the period. All realized and unrealized transaction gains and losses are included in income in the period in which they occur. Schlumberger policy is to hedge against unrealized gains and losses on a monthly basis. Included in the 1999 results were transaction losses of \$12 million, compared with losses of \$6 million and \$10 million in 1998 and 1997, respectively.

Currency exchange contracts are entered into as a hedge against the effect of future settlement of assets and liabilities denominated in other than the functional currency of the individual businesses. Gains or losses on the contracts are recognized when the currency exchange rates fluctuate, and the resulting charge or credit partially offsets the unrealized currency gains or losses on those assets and liabilities. On December 31, 1999, contracts and options were outstanding for the US dollar equivalent of \$110 million in various foreign currencies. These contracts mature on various dates in 2000 and 2001.

INVESTMENTS

Both short-term and long-term investments held to maturity are stated at cost plus accrued interest, which approximates market, and comprise primarily eurodollar time deposits, certificates of deposit and commercial paper, euro notes and eurobonds, substantially all denominated in US dollars. Substantially all the investments designated as held to maturity that were purchased and sold during the year had original maturities of less than three months. Short-term investments that are designated as trading are stated at market. The unrealized gains/losses on such securities on December 31, 1999 were not significant.

For purposes of the Consolidated Statement of Cash Flows, Schlumberger does not consider short-term investments to be cash equivalents as they generally have original maturities in excess of three months. Short-term investments on December 31, 1999 and 1998 were \$4.26 billion and \$3.85 billion, respectively.

INVENTORIES

Inventories are stated principally at average cost or at market, if lower. Inventory consists of materials, supplies, finished goods and nonexclusive proprietary seismic surveys.

EXCESS OF INVESTMENT OVER NET ASSETS OF COMPANIES PURCHASED

Cost in excess of net assets of purchased companies (goodwill) is amortized on a straight-line basis over 5 to 40 years. Accumulated amortization was \$516 million and \$434 million on December 31, 1999 and 1998, respectively. Of the goodwill on December 31, 1999, 40% is being amortized over 40 years, 11% is being amortized over 28 years, 23% is being amortized over 25 years and 26% is being amortized over periods of up to 25 years.

FIXED ASSETS AND DEPRECIATION

Fixed assets are stated at cost less accumulated depreciation, which is provided for by charges to income over the estimated useful lives of the assets using the straight-line method. Fixed assets include the manufacturing cost (average cost) of oilfield technical equipment manufactured by subsidiaries of Schlumberger. Expenditures for renewals, replacements and improvements are capitalized. Maintenance and repairs are charged to operating expenses as incurred. Upon sale or other disposition, the applicable amounts of asset cost and accumulated depreciation are removed from the accounts and the net amount, less proceeds from disposal, is charged or credited to income.

CAPITALIZED INTEREST

Schlumberger capitalizes interest expense during the new construction or upgrade of qualifying assets. Interest expense capitalized in 1999 and 1998 was \$5 million and \$7 million, respectively. No interest expense was capitalized in 1997.

IMPAIRMENT OF LONG-LIVED ASSETS

Schlumberger reviews the carrying value of its long-lived assets, including goodwill, whenever events or changes in circumstances indicate that the historical cost-carrying value of an asset may no longer be appropriate. Schlumberger assesses recoverability of the carrying value of the asset by estimating the future net cash flows

expected to result from the asset, including eventual disposition. If the future net cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and fair value.

TAXES ON INCOME

Schlumberger and its subsidiaries compute taxes on income in accordance with the tax rules and regulations of the many taxing authorities where the income is earned. The income tax rates imposed by these taxing authorities vary substantially. Taxable income may differ from pretax income for financial accounting purposes. To the extent that differences are due to revenue or expense items reported in one period for tax purposes and in another period for financial accounting purposes, an appropriate provision for deferred income taxes is made.

Approximately \$3.2 billion of consolidated income retained for use in the business on December 31, 1999 represented undistributed earnings of consolidated subsidiaries and the pro rata Schlumberger share of 20%-50% owned companies. No provision is made for deferred income taxes on those earnings considered to be indefinitely reinvested or earnings that would not be taxed when remitted.

Tax credits and other allowances are credited to current income tax expense using the flow-through method of accounting.

EARNINGS PER SHARE

Basic earnings per share is calculated by dividing net income by the average number of common shares outstanding during the year. Diluted earnings per share is calculated by dividing net income by the average number of common shares outstanding assuming dilution, the calculation of which assumes that all stock options and warrants which are in the money are exercised at the beginning of the period and the proceeds used, by Schlumberger, to purchase shares at the average market price for the period. The following is a reconciliation from basic earnings per share to diluted earnings per share from continuing operations for each of the last three years:

(Stated in thousands except per share amounts)

	Income from Continuing Operations	Average Shares Outstanding	Earnings Per Share
1999			
Basic	\$ 329,334	548,680	\$ 0.60
Effect of dilution:			
Options		7,916	
Warrants		7,193	
Diluted	\$ 329,334	563,789	\$ 0.58
1998			
Basic	\$ 617,962	544,338	\$ 1.14
Effect of dilution:			
Options		9,723	
Warrants		7,794	
Diluted	\$ 617,962	561,855	\$ 1.10
1997			
Basic	\$ 1,087,228	539,330	\$ 2.02
Effect of dilution:			
Options		12,185	
Warrants		8,138	
Diluted	\$ 1,087,228	559,653	\$ 1.94

RESEARCH & ENGINEERING

All research and engineering expenditures are expensed as incurred, including costs relating to patents or rights that may result from such expenditures.

1999 AND 1998 CHARGES—CONTINUING OPERATIONS

Schlumberger recorded the following charges in continuing operations in 1999 and 1998:

In December 1999, a pretax charge of \$77 million (\$71 million after tax, \$0.13 per share—diluted),

classified in *Cost of goods sold and services*, consisting primarily of the following:

- A charge of \$31 million (\$26 million after tax) including \$23 million of asset impairments and \$8 million of severance costs related to reductions in the marine seismic fleet due to depressed market conditions.
- A charge of \$38 million (\$37 million after tax) including \$33 million of asset impairments and \$5 million of severance costs related to the restructuring of its land drilling activity following the spin-off of its offshore drilling business to stockholders.

In March 1999, a pretax charge of \$147 million partially offset by a pretax gain of \$103 million (net—\$58 million after tax, \$0.10 per share—diluted), consisting of the following:

- A charge of \$118 million (\$118 million after tax) related to the downsizing of its global Oilfield Services activities, including \$108 million of severance costs and \$10 million for asset impairments.
- A charge of \$29 million (\$20 million after tax) related to RMS and Test & Transactions, consisting principally of \$16 million of severance costs at several RMS facilities resulting from a downturn in business and \$5 million of asset write-downs.
- A credit of \$103 million (\$80 million after tax) from the gain on the sale of financial instruments received in connection with the 1998 sale of RPS.

The pretax gain on the sale of financial instruments is included in *Interest & other income*. The pretax charge of \$147 million is classified in *Cost of goods sold and services*.

In September 1998, a pretax charge of \$432 million (\$368 million after tax, \$0.65 per share—diluted), classified in *Cost of goods sold and services*, consisting primarily of the following:

- A charge of \$314 million (\$257 million after tax) related to Oilfield Services, including severance costs of \$69 million; facility closure costs of \$61 million; operating assets write-offs of \$137

million; and \$43 million of customer receivable reserves where collection was considered doubtful due to the customers' financial condition and/or country risk. This charge was due to the reduction in business activity.

- A charge of \$48 million (\$63 million after tax) for merger-related costs in connection with the acquisition of Camco.
- A charge of \$61 million (\$43 million after tax) related to RMS and Test & Transactions, consisting primarily of \$21 million of severance costs and \$40 million of environmental costs resulting from a reassessment of ongoing future monitoring and maintenance requirements at locations no longer in operation.

Severance costs included in the September 1998 charge (6200 people; \$90 million) and the March 1999 charge (4700 people; \$124 million) have been paid. The actual number of employees terminated was slightly higher than originally planned; however, this had no material impact on the actual severance costs paid as compared with the amount originally accrued. The December 1999 charge included severance costs of \$13 million (300 people) of which \$5 million had been paid at December 31, 1999.

The \$61 million of facility closure costs accrued in 1998 have substantially been paid in accordance with the original plan.

Discontinued Operations

On December 31, 1999, Schlumberger completed the spin-off of its offshore contract drilling business, Sedco Forex, to its stockholders and the subsequent merger of Sedco Forex and Transocean Offshore Inc., which changed its name to Transocean Sedco Forex Inc. following the merger. The spin-off was approved by stockholders on December 10, 1999.

Upon completion of the merger, Schlumberger stockholders held approximately 52% of the ordinary shares of Transocean Sedco Forex Inc., and Transocean Offshore Inc. shareholders held the remaining 48%. Schlumberger retained no ownership in the combined company.

In the spin-off, Schlumberger stockholders received one share of Sedco Forex for each share of Schlumberger owned on the record date of December 20, 1999. In the merger, each Sedco Forex share was exchanged for 0.1936 ordinary share of Transocean Sedco Forex Inc. Stockholders received cash in lieu of fractional shares.

Results for the Sedco Forex operations spun off by Schlumberger for this transaction are reported as discontinued operations for all periods presented in the Consolidated Statement of Income.

Discontinued Operations on the Consolidated Statement of Income includes the operating results of the spin-off Sedco Forex business and the following charges:

- In December 1999, an after-tax charge of \$50 million (\$0.09 per share—diluted) for costs directly associated with the spin-off.
- In March 1999, an after-tax charge of \$33 million (\$0.06 per share—diluted) for severance costs (\$13 million) and legal claims.
- In September 1998, an after-tax charge of \$12 million (\$0.02 per share—diluted) for severance costs.

As a result of the spin-off, Schlumberger *Income Retained for Use in the Business* was reduced by \$918 million representing the spun-off net assets of Sedco Forex (\$1.23 billion) less payments received in settlement of intercompany balances between Schlumberger and Sedco Forex (\$313 million). The net assets spun off included \$1.3 billion of fixed assets.

Pursuant to Accounting Principles Board Opinion (APB) No. 30, *Reporting the Results of Operations—Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions*, the revenue and expenses of Sedco Forex have been excluded from the respective captions in the Consolidated Statement of Income. The net operating results of Sedco Forex have been reported, net of applicable income taxes, as *Discontinued Operations*.

Summarized financial information for the discontinued operations, is as follows:

(Stated in millions)

	1999	1998	1997
Operating revenue	\$ 648	\$ 1,091	\$ 891
Income before taxes	\$ 29	\$ 428	\$ 329
Income after taxes	\$ 37	\$ 396	\$ 297

Acquisitions

During 1999, subsidiaries of Schlumberger acquired Merak, a market leader in petroleum software solutions; Secure Oil Tools, a leader in multilateral completions; and substantially all of the assets of Panther Software Corporation, a provider of hardware and software products and services for managing large volumes of seismic data. These acquisitions were accounted for using the purchase method of accounting. Costs in excess of net assets acquired were \$106 million which are being amortized on a straight-line basis over 7 to 20 years.

In the third quarter of 1999, the Omnes joint venture, created in 1995 between Schlumberger and Cable & Wireless, was restructured into two separate business units. Under the agreement, equal ownership and access to products, technology and intellectual property was given to both parent companies. Schlumberger retained ownership of the Omnes name. Omnes is now a fully operational company within Test & Transactions.

On August 31, 1998, the merger of Schlumberger Technology Corporation, a wholly owned subsidiary of Schlumberger, and Camco International Inc. was completed. Under the terms of the merger agreement, approximately 38.2 million shares of Camco common stock were exchanged for 45.1 million shares of Schlumberger common stock at the exchange rate of 1.18 shares of Schlumberger stock for each share of Camco. Based on the Schlumberger average price of \$47½ on August 28, the transaction was valued at \$2.2 billion. The business combination was accounted for using the pooling-of-interests method of accounting.

During 1997, subsidiaries of Schlumberger acquired Interactive Video Systems, Inc., a metrology solutions provider for the front-end

semiconductor fabrication equipment market, and S.A. Holditch and Associates, Inc., a petroleum and geoscience consulting services company. These acquisitions were accounted for using the purchase method of accounting. Costs in excess of net assets acquired were \$38 million which are being amortized on a straight-line basis over periods of 5 and 15 years, respectively.

Investments in Affiliated Companies

In the third quarter of 1999, Schlumberger and Smith International Inc. entered into an agreement whereby their drilling fluids operations were combined to form a joint venture. Under the terms of the agreement, Schlumberger contributed its non-US drilling fluids business and a total of \$325 million to the joint venture. Schlumberger owns a 40% interest in the joint venture and records income using the equity method of accounting. The total investment on December 31, 1999 was \$414 million. The equity income for 1999 is not material.

Investments

The Consolidated Balance Sheet reflects the Schlumberger investment portfolio separated between current and long term, based on maturity. Except for \$130 million of investments which are considered trading on December 31, 1999 (\$125 million in 1998), it is the intent of Schlumberger to hold the investments until maturity.

Long-term investments mature as follows: \$133 million in 2001, \$358 million in 2002 and \$235 million thereafter.

On December 31, 1999, there were no interest rate swap arrangements outstanding related to investments. Interest rate swap arrangements had no material effect on consolidated interest income.

Fixed Assets

A summary of fixed assets follows:

	<i>(Stated in millions)</i>	
December 31,	1999	1998
Land	\$ 68	\$ 78
Buildings & Improvements	1,086	1,108
Machinery & Equipment	8,485	10,472
Total cost	9,639	11,658
Less accumulated depreciation	6,078	6,964
	\$ 3,561	\$ 4,694

The decreases in cost and accumulated depreciation reflect the assets of the Sedco Forex offshore contract drilling business, which was spun off on December 30, 1999 (see *Discontinued Operations* on page 28).

The estimated useful lives of Buildings & Improvements are primarily 30 to 40 years. For Machinery & Equipment, 13% is being depreciated over 16 to 25 years, 14% over 10 to 15 years and 73% over 2 to 9 years.

Long-term Debt

A summary of long-term debt by currency follows:

	<i>(Stated in millions)</i>	
December 31,	1999	1998
US dollar	\$ 2,369	\$ 2,284
Euro	335	-
Japanese yen	146	125
Canadian dollar	105	80
Italian lira	76	91
UK pound	20	270
French franc	-	201
German mark	-	160
Other	132	74
	\$ 3,183	\$ 3,285

The majority of the long-term debt is at variable interest rates; the weighted-average interest rate of the debt outstanding on December 31, 1999 was 5.9%. Such rates are reset every six months or sooner. The carrying value of long-term debt on December 31, 1999 approximates the aggregate fair market value.

Long-term debt on December 31, 1999, is due as follows: \$92 million in 2001, \$57 million in 2002, \$2,322 million in 2003, \$424 million in 2004 and \$288 million thereafter.

On December 31, 1999, interest rate swap arrangements outstanding were: pay fixed/receive floating on US dollar debt of \$600 million; pay floating/receive fixed on US dollar debt of \$214 million; pay fixed/receive floating on Japanese yen debt of \$107 million. Also outstanding on December 31, 1999 was a hedge in the notional amount of \$76 million against the US 10-year Treasury Note interest rate. These arrangements mature on various dates to August 2008. Interest rate swap arrangements had no material effect on consolidated interest expense in 1999 and no impact in 1998. The likelihood of nonperformance by the other parties to the arrangements is considered to be remote.

Lines of Credit

On December 31, 1999, the principal US subsidiary of Schlumberger had an available unused Revolving Credit Agreement with a syndicate of banks. The Agreement provided that the subsidiary may borrow up to \$1 billion until August 2003 at money market-based rates (6.1% on December 31, 1999) of which \$375 million was outstanding on December 31, 1999; on December 31, 1998, there was no outstanding amount. In addition, on December 31, 1999 and 1998, Schlumberger and its subsidiaries also had available unused lines of credit of approximately \$793 million and \$630 million, respectively. Commitment and facility fees are not material.

Capital Stock

Schlumberger is authorized to issue 1,000,000,000 shares of common stock, par value \$0.01 per share, of which 565,931,130 and 546,133,876 shares were outstanding on December 31, 1999 and 1998, respectively. Schlumberger is also authorized to issue 200,000,000 shares of cumulative preferred stock, par value \$0.01 per share, which may be issued in series with terms and conditions determined by the Board of Directors. No shares of preferred stock have been issued. Holders of

common stock and preferred stock are entitled to one vote for each share of stock held.

In January 1993, Schlumberger acquired the remaining 50% interest in the Dowell Schlumberger group of companies. The purchase price included a warrant, expiring in 7.5 years and valued at \$100 million, to purchase 15,153,018 shares of Schlumberger common stock at an exercise price of \$29.672 per share. The warrant was exercised by Dow Chemical on December 16, 1999.

Stock Compensation Plans

As of December 31, 1999, Schlumberger had two types of stock-based compensation plans, which are described below. Schlumberger applies APB Opinion 25 and related Interpretations in accounting for its plans. Accordingly, no compensation cost has been recognized for its stock option plans and its stock purchase plan. Had compensation cost for the stock-based Schlumberger plans been determined based on the fair value on the grant dates for awards under those plans, consistent with the method of SFAS 123, Schlumberger net income and earnings per share would have been the pro forma amounts indicated below:

(Stated in millions except per share amounts)

	1999	1998	1997
Net income			
As reported	\$ 367	\$ 1,014	\$ 1,385
Pro forma	\$ 260	\$ 882	\$ 1,315
Basic earnings per share			
As reported	\$ 0.67	\$ 1.86	\$ 2.57
Pro forma	\$ 0.47	\$ 1.62	\$ 2.44
Diluted earnings per share			
As reported	\$ 0.65	\$ 1.81	\$ 2.47
Pro forma	\$ 0.46	\$ 1.57	\$ 2.35

STOCK OPTION PLANS

During 1999, 1998, 1997 and in prior years, officers and key employees were granted stock options under Schlumberger stock option plans. For all of the stock options granted, the exercise price of each option equals the market price of Schlumberger stock on the date of

grant; an option's maximum term is ten years, and options generally vest in 20% increments over five years.

As required by SFAS 123, the fair value of each grant is estimated on the date of grant using the multiple option Black-Scholes option-pricing model with the following weighted-average assumptions used for 1999, 1998 and 1997: Dividend of \$0.75; expected volatility of 25%-29% for 1999 grants, 21%-25% for 1998 grants and 21% for 1997 grants; risk-free interest rates for the 1999 grants of 4.92%-5.29% for officers and 4.80%-6.25% for the 1999 grants to all other employees; risk-free interest rates for the 1998 grant to officers of 5.59%-5.68% and 4.35%-5.62% for the 1998 grants to all other employees; risk-free interest rates for 1997 grants of 6.19% for officers and 5.80%-6.77% for all other employees; and expected option lives of 7.14 years for officers and 5.28 years for other employees for 1999 grants, 6.98 years for officers and 5.02 years for other employees for 1998 grants and 7.27 years for officers and 5.09 years for other employees for 1997 grants.

A summary of the status of the Schlumberger stock option plans as of December 31, 1999, 1998 and 1997, and changes during the years ending on those dates is presented below:

	1999 ¹		1998 ¹		1997 ¹	
	Shares	Weighted-average exercise price	Shares	Weighted-average exercise price	Shares	Weighted-average exercise price
FIXED OPTIONS						
Outstanding at beginning of year	30,310,579	\$ 42.50	31,542,758	\$ 39.81	28,904,607	\$ 28.57
Granted	6,012,168	\$ 54.04	2,027,812	\$ 62.57	7,497,432	\$ 73.09
Exercised	(3,634,790)	\$ 28.68	(2,527,380)	\$ 24.15	(4,238,496)	\$ 24.77
Forfeited	(1,074,033)	\$ 52.50	(732,611)	\$ 47.61	(620,785)	\$ 32.55
Outstanding at year-end	<u>31,613,924</u>	<u>\$ 37.91</u>	<u>30,310,579</u>	<u>\$ 42.50</u>	<u>31,542,758</u>	<u>\$ 39.81</u>
Options exercisable at year-end	16,396,821		15,914,440		12,754,955	
Weighted-average fair value of options granted during the year	\$17.72		\$ 22.24		\$ 23.02	

¹ Shares and exercise price have been restated to reflect adjustments made as a result of the spin-off of Sedco Forex, in accordance with EITF Issue 90-9, *Changes to Fixed Employee Stock Option Plans as Result of Equity Restructuring*.

The following table summarizes information concerning currently outstanding and exercisable options by three ranges of exercise prices on December 31, 1999:

Range of exercise prices	Options Outstanding			Options Exercisable	
	Number outstanding as of 12/31/99	Weighted-average remaining contractual life	Weighted-average exercise price	Number exercisable as of 12/31/99	Weighted-average exercise price
\$ 3.831 - \$ 30.710	12,692,062	4.21	\$ 27.403	10,985,705	\$ 27.061
\$ 30.795 - \$ 55.619	12,062,599	7.87	\$ 46.746	3,262,756	\$ 39.519
\$ 55.875 - \$ 82.348	6,859,263	7.94	\$ 78.828	2,148,360	\$ 84.037
	31,613,924	6.42	\$ 45.942	16,396,821	\$ 37.005

EMPLOYEE STOCK PURCHASE PLAN

Under the Schlumberger Discounted Stock Purchase Plan, Schlumberger is authorized to issue up to 22,012,245 shares of common stock to its employees. Under the terms of the Plan, employees can choose each year to have up to 10% of their annual earnings withheld to purchase Schlumberger common stock. The purchase price of the stock is 85% of the lower of its beginning or end of the Plan year market price. Under the Plan, Schlumberger sold 1,324,848, 1,266,840 and 1,399,623 shares to employees in 1999, 1998 and 1997, respectively. Compensation cost has been computed for the fair value of the employees' purchase rights, which was estimated using the Black-Scholes

model with the following assumptions for 1999, 1998 and 1997: Dividend of \$0.75; expected life of one year; expected volatility of 40% for 1999, 34% for 1998 and 28% for 1997; and risk-free interest rates of 5.33% for 1999, 4.44% for 1998 and 5.64% for 1997. The weighted-average fair value of those purchase rights granted in 1999, 1998 and 1997, was \$19.829, \$19.817 and \$17.845, respectively.

Income Tax Expense

Schlumberger and its subsidiaries operate in more than 100 taxing jurisdictions where statutory tax rates generally vary from 0% to 50%.

Pretax book income from continuing operations subject to US and non-US income taxes for each of the three years ending December 31, was as follows:

	<i>(Stated in millions)</i>		
	1999	1998	1997
United States	\$ (172)	\$ 24	\$ 482
Outside United States	642	870	994
Pretax income	\$ 470	\$ 894	\$1,476

Schlumberger had net deductible temporary differences of \$1.1 billion on December 31, 1999 and \$1.2 billion on December 31, 1998. Significant temporary differences pertain to postretirement medical benefits, fixed assets, employee benefits and inventory.

The components of consolidated income tax expense from continuing operations were as follows:

	<i>(Stated in millions)</i>		
	1999	1998	1997
Current:			
United States—Federal	\$ (74)	\$ 124	\$ 93
United States—State	(7)	15	19
Outside United States	206	225	244
	\$ 125	\$ 364	\$ 356
Deferred:			
United States—Federal	\$ 14	\$ (68)	\$ 18
United States—State	1	(7)	(2)
Outside United States	1	(13)	16
	\$ 16	\$ (88)	\$ 32
Consolidated taxes on income	\$ 141	\$ 276	\$ 388
Effective tax rate	30%	31%	26%

For the three years, the variations from the US statutory federal tax rate (35%) and Schlumberger effective tax rates were due to several factors, including the effect of the US operating loss carryforward in 1997 and a substantial proportion of operations in countries where taxation on income is lower than in the US.

In the third quarter of 1996, with increasing profitability and a strong outlook in the US, Schlumberger recognized 50% of the US income tax benefit related to its US subsidiary's tax loss carryforward and all temporary differences.

This resulted in a credit of \$360 million. In the second quarter of 1997, Schlumberger released the remaining valuation allowance related to its US subsidiary's tax loss carryforward and all temporary differences. The resulting reduction in income tax expense was not significant.

Leases and Lease Commitments

Total rental expense was \$303 million in 1999, \$304 million in 1998 and \$265 million in 1997. Future minimum rental commitments under noncancelable leases for years ending December 31 are: \$111 million in 2000; \$99 million in 2001; \$86 million in 2002; \$62 million in 2003; and \$52 million in 2004. For the ensuing three five-year periods, these commitments decrease from \$79 million to \$4 million. The minimum rentals over the remaining terms of the leases aggregate to \$43 million.

Contingencies

The Consolidated Balance Sheet includes accruals for the estimated future costs associated with certain environmental remediation activities related to the past use or disposal of hazardous materials. Substantially all such costs relate to divested operations and to facilities or locations that are no longer in operation. Due to a number of uncertainties, including uncertainty of timing, the scope of remediation, future technology, regulatory changes and other factors, it is possible that the ultimate remediation costs may exceed the amounts estimated. However, in the opinion of management, such additional costs are not expected to be material relative to consolidated liquidity, financial position or future results of operations.

In addition, Schlumberger and its subsidiaries are party to various other legal proceedings. Although the ultimate disposition of these proceedings is not presently determinable, in the opinion of Schlumberger any liability that might ensue would not be material in relation to the consolidated liquidity, financial position or future results of operations.

Segment Information

Schlumberger operates three reportable segments: Oilfield Services (OFS), Resource Management Services (RMS) and Test & Transactions (T&T).

The Schlumberger OFS segment falls into four clearly defined economic and geographical areas and is evaluated on the following basis: First, North America (NAM) is a major self-contained market. Second, Latin America (LAM) comprises regional markets that share a common dependence on the United States. Third, Europe is another major self-contained market that includes West Africa and the CIS, whose economy is increasingly linked to that of Europe. Fourth, Other Eastern includes the remainder of the Eastern Hemisphere, which consists of many countries at different stages of economic development that share a common dependence on the oil and gas industry. Camco is managed as a separate unit within OFS.

The OFS segment provides virtually all exploration and production services required during the life of an oil and gas reservoir. Schlumberger believes that all the products/services are interrelated and expects similar performance from each. The RMS segment is essentially a global provider of measurement solutions, products and systems for electricity, gas and water utilities worldwide. The T&T segment supplies technology products, services and system solutions to the semiconductor, banking, telecommunications, transportation and health care industries. The segment consists of Automated Test Equipment, Smart Cards & Terminals and Omnes. Services and products are described in more detail on page 44 of this report.

Financial information for the years ended December 31, 1999, 1998 and 1997, by segment, is as follows:

	<i>(Stated in millions)</i>										
1999	NAM	LAM	Europe/ CIS/W. Afr.	Other Eastern	Camco	Elims/ Other	Total OFS	RMS	T&T	Elims/ Other	Consolidated
Revenue	\$ 1,470	\$ 850	\$ 1,360	\$ 1,394	\$ 749	\$ 46	\$ 5,869	\$ 1,375	\$ 1,183	\$ (32)	\$ 8,395
Segment Income	\$ 68	\$ 5	\$ 67	\$ 215	\$ 74	\$ (27)	\$ 402	\$ 6	\$ 30	\$ (25)	\$ 413
Income Tax Expense ¹	35	22	32	45	38	2	174	9	(3)	(47)	133
Pretax Segment Income	\$ 103	\$ 27	\$ 99	\$ 260	\$ 112	\$ (25)	\$ 576	\$ 15	\$ 27	\$ (72)	\$ 546
Interest Income											228
Interest Expense		\$ (6)	\$ (1)					\$ (1)	\$ (1)		(184)
First & Fourth Quarter Charges											(120)
Pretax Income											\$ 470
Segment Assets	\$ 1,354	\$ 884	\$ 1,348	\$ 1,217	\$ 1,168	\$ 1,434	\$ 7,405	\$ 1,006	\$ 989	\$ -	\$ 9,400
Corporate Assets											5,681
Total Assets											\$15,081
Depreciation/Amortization	\$ 193	\$ 134	\$ 216	\$ 217	\$ 72	\$ 39	\$ 871	\$ 88	\$ 48	\$ 14	\$ 1,021
Capital Expenditures	\$ 160	\$ 118	\$ 121	\$ 133	\$ 107	\$ 50	\$ 689	\$ 49	\$ 44	\$ 10	\$ 792

¹ 1999 income tax expense excludes a credit of \$8 million related to the First & Fourth Quarter Charges.

(Stated in millions)

1998	NAM	LAM	Europe/ CIS/W. Afr.	Other Eastern	Camco	Elims/ Other	Total OFS	RMS	T&T	Elims/ Other	Consolidated
Revenue	\$2,035	\$1,113	\$1,907	\$1,826	\$ 896	\$ 19	\$7,796	\$1,465	\$1,226	\$ 238	\$10,725
Segment Income	\$ 165	\$ 115	\$ 211	\$ 402	\$ 116	\$ (55)	\$ 954	\$ 32	\$ 55	\$ (92)	\$ 949
Income Tax Expense ²	93	44	58	92	62	3	352	18	18	(48)	340
Pretax Segment Income	\$ 258	\$ 159	\$ 269	\$ 494	\$ 178	\$ (52)	\$1,306	\$ 50	\$ 73	\$ (140)	\$ 1,289
Interest Income											164
Interest Expense		\$ (9)							\$ (1)		(127)
Third Quarter Charge											(432)
Pretax Income											\$ 894
Segment Assets	\$1,094	\$ 933	\$1,523	\$1,483	\$1,089	\$967	\$7,089	\$1,184	\$1,069	\$ -	\$ 9,342
Corporate Assets											5,316
Discontinued Operations Assets											1,420
Total Assets											\$16,078
Depreciation/Amortization	\$ 204	\$ 113	\$ 205	\$ 203	\$ 75	\$ 65	\$ 865	\$ 87	\$ 48	\$ 12	\$ 1,012
Capital Expenditures	\$ 107	\$ 269	\$ 342	\$ 293	\$ 131	\$ 179	\$1,321	\$ 61	\$ 53	\$ 28	\$ 1,463

² 1998 income tax expense excludes a credit of \$64 million related to the Third Quarter Charge.

(Stated in millions)

1997	NAM	LAM	Europe/ CIS/W. Afr.	Other Eastern	Camco	Elims/ Other	Total OFS	RMS	T&T	Elims/ Other	Consolidated
Revenue	\$2,168	\$1,019	\$1,863	\$1,745	\$ 869	\$ (10)	\$7,654	\$1,569	\$1,066	\$ 363	\$10,652
Segment Income	\$ 265	\$ 154	\$ 250	\$ 384	\$ 99	\$ (79)	\$1,073	\$ 47	\$ 73	\$ (129)	\$ 1,064
Income Tax Expense	113	45	48	83	54	3	346	24	30	(12)	388
Pretax Segment Income	\$ 378	\$ 199	\$ 298	\$ 467	\$ 153	\$ (76)	\$1,419	\$ 71	\$ 103	\$ (141)	\$ 1,452
Interest Income											94
Interest Expense		\$ (5)							\$ (1)		(70)
Pretax Income											\$ 1,476
Segment Assets	\$1,451	\$ 852	\$1,370	\$1,339	\$1,042	\$843	\$6,897	\$1,219	\$1,088	\$ -	\$ 9,204
Corporate Assets											2,966
Discontinued Operations Assets											1,016
Total Assets											\$13,186
Depreciation/Amortization	\$ 187	\$ 92	\$ 191	\$ 174	\$ 62	\$ 68	\$ 774	\$ 93	\$ 44	\$ 13	\$ 924
Capital Expenditures	\$ 280	\$ 216	\$ 305	\$ 313	\$ 96	\$ 51	\$1,261	\$ 67	\$ 63	\$ 13	\$ 1,404

Corporate assets largely comprise short-term and long-term investments.

During the three years ended December 31, 1999, no single customer exceeded 10% of consolidated revenue.

The accounting policies of the segments are the same as those described in *Summary of Accounting Policies*.

Oilfield Services' net income eliminations include: certain headquarters administrative costs which are not allocated geographically, goodwill amortization, and certain costs maintained at the OFS level.

Nonoperating expenses, such as certain intersegment charges and interest expense (except as shown above), are not included in segment operating income.

Schlumberger did not have revenue from third-party customers in its country of domicile during the last three years. In each of the three years, only revenue in the US exceeded 10% of consolidated revenue.

Revenue in the US in 1999, 1998 and 1997 was \$2.5 billion, \$3.4 billion and \$3.5 billion, respectively.

Pension and Other Benefit Plans

US Pension Plans

Schlumberger and its US subsidiary sponsor several defined benefit pension plans that cover substantially all employees. The benefits are based on years of service and compensation on a career-average pay basis. These plans are fully funded with a trustee in respect to past and current service. Charges to expense are based upon costs computed by independent actuaries. The funding policy is to annually contribute amounts that are allowable for federal income tax purposes. These contributions are intended to provide for benefits earned to date and those expected to be earned in the future.

The assumed discount rate, compensation increases and return on plan assets used to determine pension expense in 1999 were 7%, 4.5% and 9%, respectively. In 1998, the assumptions were 7.5%, 4.5% and 9%, respectively. In 1997, the assumptions were 8%, 4.5% and 8.5%, respectively.

Net pension cost in the US for 1999, 1998 and 1997, included the following components:

	(Stated in millions)		
	1999	1998	1997
Service cost—benefits earned during the period	\$ 45	\$ 39	\$ 33
Interest cost on projected benefit obligation	73	68	61
Expected return on plan assets (actual return: 1999—\$211; 1998—\$167; 1997—\$165)	(86)	(77)	(63)
Amortization of transition asset	(2)	(2)	(2)
Amortization of prior service cost/other	6	3	4
Net pension cost	\$ 36	\$ 31	\$ 33

Effective January 1, 1998, Schlumberger and its subsidiaries amended their pension plans to improve retirement benefits for retired employees. The funded status on December 31, 1997, reflects the amendment.

The change in the projected benefit obligation, plan assets and funded status of the plans on December 31, 1999 and 1998, was as follows:

	(Stated in millions)	
	1999	1998
Projected benefit obligation at beginning of the year	\$1,060	\$ 906
Service cost	45	39
Interest cost	73	68
Actuarial (gains) losses	(70)	86
Benefits paid	(56)	(46)
Amendments	-	2
Special termination benefits	-	9
Other	-	(4)
Projected benefit obligation at end of the year	\$1,052	\$ 1,060
Plan assets at market value at beginning of the year	\$1,119	\$ 978
Actual return on plan assets	211	167
Employer contribution	2	20
Benefits paid	(56)	(46)
Plan assets at market value at end of the year	\$1,276	\$ 1,119
Excess of assets over projected benefit obligation	224	59
Unrecognized net gain	(395)	(198)
Unrecognized prior service cost	44	50
Unrecognized net asset at transition date	(2)	(4)
Pension liability	\$ (129)	\$ (93)

The assumed discount rate, the rate of compensation increases and the expected long-term rate of return on plan assets used to determine the projected benefit obligations were 7.75%, 4.5% and 9%, respectively, in 1999, and 7%, 4.5% and 9% respectively, in 1998. Plan assets on December 31, 1999, consisted of common stocks (\$843 million), cash or cash equivalents (\$152 million), fixed income investments (\$197 million) and other investments (\$84 million). Less than 1% of the plan assets on December 31, 1999, were represented by Schlumberger common stock.

Non-US Pension Plans

Outside the US, subsidiaries of Schlumberger sponsor several defined benefit and defined contribution plans that cover substantially all employees who are not covered by statutory plans. For defined benefit plans, charges to expense are based upon costs computed by independent actuaries. These plans are substantially fully funded with trustees in respect to past and current service. For all defined benefit plans, pension expense was \$19 million, \$17 million and \$15 million in 1999, 1998 and 1997, respectively. The only significant defined benefit plan is in the UK.

The assumed discount rate, compensation increases and return on plan assets used to determine pension expense in 1999 were 7%, 4% and 9%, respectively. In 1998, the assumptions were 7.5%, 5% and 9%, respectively. In 1997, the assumptions were 8%, 5% and 8.5%, respectively.

Net pension cost in the UK plan for 1999, 1998 and 1997 (translated into US dollars at the average exchange rate for the periods), included the following components:

	<i>(Stated in millions)</i>		
	1999	1998	1997
Service cost—benefits earned during the period	\$ 22	\$ 18	\$ 16
Interest cost on projected benefit obligation	15	18	15
Expected return on plan assets (actual return: 1999—9%; 1998—22; 1997—28)	(33)	(30)	(25)
Amortization of transition asset and other	(6)	(6)	(5)
Net pension cost	\$ (2)	\$ -	\$ 1

The change in the projected benefit obligation, plan assets and funded status of the plan (translated into US dollars at year-end exchange rates) was as follows:

	<i>(Stated in millions)</i>	
	1999	1998
Projected benefit obligation at beginning of the year	\$ 229	\$ 239
Service cost	22	18
Interest cost	15	18
Actuarial losses (gains)	36	(37)
Benefits paid	(12)	(9)
Projected benefit obligation at end of the year	\$ 290	\$ 229
Plan assets at market value at beginning of the year	\$ 366	\$ 350
Actual return on plan assets	96	22
Employer contribution	4	3
Benefits paid	(12)	(9)
Plan assets at market value at end of the year	\$ 454	\$ 366
Excess of assets over projected benefit obligation	164	137
Unrecognized net gain	(135)	(114)
Unrecognized prior service cost	2	3
Unrecognized net asset at transition date	(3)	(4)
Pension asset	\$ 28	\$ 22

The assumed discount rate and rate of compensation increases used to determine the projected benefit obligation were 6.5% and 4%, respectively, in 1999, and 7% and 4%, respectively, in 1998; the expected long-term rate of return on plan assets was 9% in 1999 and 1998. Plan assets consisted of common stocks (\$339 million), cash or cash equivalents (\$90 million) and fixed income investments (\$25 million). None of the plan assets represented Schlumberger common stock.

For defined contribution plans, funding and cost are generally based upon a predetermined percentage of employee compensation. Charges to expense in 1999, 1998 and 1997, were \$24 million, \$25 million and \$25 million, respectively.

Other Deferred Benefits

In addition to providing pension benefits, Schlumberger and its subsidiaries have other deferred benefit programs. Expenses for these programs were \$73 million, \$128 million and \$127 million in 1999, 1998 and 1997, respectively.

Health Care Benefits

Schlumberger and its US subsidiary provide health care benefits for certain active employees. The cost of providing these benefits is recognized as expense when incurred and aggregated \$53 million, \$54 million and \$46 million in 1999, 1998 and 1997, respectively. Outside the US, such benefits are mostly provided through government-sponsored programs.

Postretirement Benefits Other Than Pensions

Schlumberger and its US subsidiary provide certain health care benefits to former employees who have retired under the US pension plans.

The principal actuarial assumptions used to measure costs were a discount rate of 7% in 1999, 7.5% in 1998 and 8% in 1997. The overall medical cost trend rate assumption beginning December 31, 1996, was 9% graded to 5% over the next six years and 5% thereafter. Previously the overall assumption had been 10% graded to 6% over the next six years and 6% thereafter.

Net periodic postretirement benefit cost in the US for 1999, 1998 and 1997, included the following components:

	<i>(Stated in millions)</i>		
	1999	1998	1997
Service cost—benefits earned during the period	\$ 11	\$ 11	\$ 9
Interest cost on accumulated postretirement benefit obligation	23	22	22
Amortization of unrecognized net gain and other	(3)	(6)	(6)
	\$ 31	\$ 27	\$ 25

The change in accumulated postretirement benefit obligation and funded status on December 31, 1999 and 1998 was as follows:

	<i>(Stated in millions)</i>	
	1999	1998
Accumulated postretirement benefit obligation at beginning of the year	\$ 354	\$ 313
Service cost	11	11
Interest cost	23	22
Actuarial (gains) losses	(52)	18
Benefits paid	(16)	(11)
Acquisition	-	1
Accumulated postretirement benefit obligation at end of the year	320	354
Unrecognized net gain	124	74
Unrecognized prior service cost	4	5
Postretirement benefit liability on December 31	\$ 448	\$ 433

The components of the accumulated postretirement benefit obligation on December 31, 1999 and 1998 were as follows:

	<i>(Stated in millions)</i>	
	1999	1998
Retirees	\$ 161	\$ 165
Fully eligible	45	48
Actives	114	141
	\$ 320	\$ 354

The assumed discount rate used to determine the accumulated postretirement benefit obligation was 7.75% for 1999 and 7% for 1998.

If the assumed medical cost trend rate was increased by one percentage point, health care cost in 1999 would have been \$39 million, and the accumulated postretirement benefit obligation would have been \$372 million on December 31, 1999.

If the assumed medical cost trend rate was decreased by one percentage point, health care cost in 1999 would have been \$26 million, and the accumulated postretirement benefit obligation would have been \$278 million on December 31, 1999.

Supplementary Information

Operating revenue and related cost of goods sold and services for continuing operations comprised the following:

(Stated in millions)

Year ended December 31,	1999	1998	1997
Operating revenue			
Sales	\$ 3,822	\$ 4,623	\$ 4,703
Services	4,573	6,102	5,949
	\$ 8,395	\$ 10,725	\$ 10,652
Direct operating costs			
Goods sold	\$ 2,461	\$ 2,916	\$ 2,949
Services	4,288	5,498	4,899
	\$ 6,749	\$ 8,414	\$ 7,848

Cash paid for interest and income taxes for continuing operations was as follows:

(Stated in millions)

Year ended December 31,	1999	1998	1997
Interest	\$ 200	\$ 128	\$ 77
Income taxes	\$ 182	\$ 299	\$ 296

Accounts payable and accrued liabilities are summarized as follows:

(Stated in millions)

Year ended December 31,	1999	1998
Payroll, vacation and employee benefits	\$ 564	\$ 582
Trade	663	820
Taxes, other than income	169	176
Other	887	962
	\$ 2,283	\$ 2,540

Interest and other income includes interest income, principally from short-term and long-term investments, of \$235 million, \$167 million and \$99 million for 1999, 1998 and 1997, respectively, and in 1999, a gain of \$103 million on the sale of financial instruments.

Report of Independent Accountants

To the Board of Directors and Stockholders of Schlumberger Limited

In our opinion, the accompanying consolidated balance sheet and the related consolidated statements of income, of stockholders' equity and of cash flows present fairly, in all material respects, the financial position of Schlumberger Limited and its subsidiaries at December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999, in conformity with accounting principles generally accepted in the United States. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States, which require

that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.



PricewaterhouseCoopers LLP
New York, New York
January 26, 2000

Quarterly Results

(UNAUDITED)

The following table summarizes results for each of the four quarters for the years ended December 31, 1999 and 1998. Gross profit equals operating revenue less cost of goods sold and services.

(Stated in millions except per share amounts)

	Continuing Operations					Total		
	Revenue	Gross Profit	Net Income	Earnings per share ¹		Net Income	Earnings per share ¹	
				Basic	Diluted		Basic	Diluted
Quarters-1999								
First ¹	\$ 2,117	\$ 342	\$ 69	\$ 0.13	\$ 0.12	\$ 89	\$ 0.16	\$ 0.16
Second	2,012	429	91	0.17	0.16	128	0.23	0.23
Third	2,087	469	111	0.20	0.20	139	0.25	0.25
Fourth ²	2,179	406	58	0.11	0.10	11	0.02	0.02
	\$ 8,395	\$ 1,646	\$ 329	\$ 0.60	\$ 0.58	\$ 367	\$ 0.67	\$ 0.65
Quarters-1998								
First	\$ 2,766	\$ 758	\$ 297	\$ 0.55	\$ 0.53	\$ 378	\$ 0.70	\$ 0.67
Second	2,807	742	283	0.52	0.50	387	0.71	0.69
Third ³	2,642	222	(135)	(0.25)	(0.24)	(29)	(0.05)	(0.05)
Fourth	2,510	589	173	0.32	0.31	278	0.51	0.50
	\$ 10,725	\$ 2,311	\$ 618	\$ 1.14	\$ 1.10	\$ 1,014	\$ 1.86	\$ 1.81

¹ Includes an after-tax charge of \$58 million (\$0.10 per share—diluted).

² Includes an after-tax charge of \$71 million (\$0.13 per share—diluted).

³ Includes an after-tax charge of \$368 million (\$0.65 per share—diluted).

⁴ Due to rounding, the addition of earnings per share by quarter may not equal total earnings per share for the year.

Five-Year Summary

(RESTATED FOR COMPARATIVE PURPOSES)

Year Ended December 31,	1999	1998	1997	<i>(Dollar amounts stated in millions)</i>	
				1996	1995
SUMMARY OF OPERATIONS					
Operating revenue:					
Oilfield Services	\$ 5,869	\$ 7,796	\$ 7,654	\$ 6,196	\$ 5,050
Resource Management Services	1,375	1,465	1,569	1,765	1,771
Test & Transactions	1,183	1,226	1,066	741	684
Eliminations and other ¹	(32)	238	363	336	325
Total operating revenue	\$ 8,395	\$ 10,725	\$ 10,652	\$ 9,038	\$ 7,830
% (decrease) increase over prior year	(22%)	1%	18%	15%	13%
Operating income:					
Oilfield Services	\$ 576	\$ 1,306	\$ 1,419	\$ 939	\$ 666
Resource Management Services	15	50	71	111	121
Test & Transactions	27	73	103	35	48
Eliminations	(72)	(140)	(141)	(122)	(88)
Total operating income	\$ 546	\$ 1,289	\$ 1,452	\$ 963	\$ 747
% (decrease) increase over prior year	(58%)	(11%)	51%	29%	24%
Interest expense	184	127	70	66	88
Charges	120	432	-	380	-
Taxes on income ²	141	276	388	(156)	137
Income, continuing operations	\$ 329	\$ 618	\$ 1,087	\$ 744	\$ 616
% (decrease) increase over prior year	(47%)	(43%)	46%	21%	16%
Income, discontinued operations	\$ 37	\$ 396	\$ 297	\$ 175	\$ 76
Net income	\$ 367	\$ 1,014	\$ 1,385	\$ 919	\$ 692
% (decrease) increase over prior year	(64%)	(27%)	51%	33%	20%
Basic earnings per share					
Continuing operations	\$ 0.60	\$ 1.14	\$ 2.02	\$ 1.39	\$ 1.17
Discontinued operations	0.07	0.72	0.55	0.33	0.14
Net income	\$ 0.67	\$ 1.86	\$ 2.57	\$ 1.72	\$ 1.31
Diluted earnings per share					
Continuing operations	\$ 0.58	\$ 1.10	\$ 1.94	\$ 1.37	\$ 1.16
Discontinued operations	0.07	0.71	0.53	0.32	0.14
Net income	\$ 0.65	\$ 1.81	\$ 2.47	\$ 1.69	\$ 1.30
Cash dividends declared per share	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.7125
SUMMARY OF FINANCIAL DATA					
Income as % of operating revenue— continuing operations ³	5%	9%	10%	8%	8%
Return on average stockholders' equity— continuing operations ³	6%	13%	16%	13%	12%
Fixed asset additions	\$ 792	\$ 1,463	\$ 1,404	\$ 1,069	\$ 908
Depreciation expense	\$ 929	\$ 935	\$ 848	\$ 764	\$ 697
Avg. number of shares outstanding:					
Basic	549	544	539	534	529
Assuming dilution	564	562	560	546	532
ON DECEMBER 31,					
Liquidity	\$ 1,231	\$ 731	\$ 527	\$ 171	\$ 91
Working capital	\$ 5,131	\$ 4,887	\$ 2,690	\$ 1,767	\$ 1,456
Total assets	\$ 15,081	\$ 16,078	\$ 13,186	\$ 11,272	\$ 9,770
Long-term debt	\$ 3,183	\$ 3,285	\$ 1,179	\$ 731	\$ 731
Stockholders' equity	\$ 7,721	\$ 8,119	\$ 7,381	\$ 6,221	\$ 5,501
Number of employees, continuing operations					
	55,000	59,000	64,000	57,000	52,000

¹ Includes the Retail Petroleum Systems (RPS) business sold on October 1, 1998.

² In 1999, the normal recurring provision for income taxes, before the tax benefit on the charge and the tax expense on the gain on the sale of RPS financial instruments, was \$133 million. In 1998, the normal recurring provision for income taxes, before the tax benefit on the third quarter charge, was \$340 million. In 1996, the normal recurring provision for income taxes, before recognition of the US tax loss carryforward benefit and the tax effect of the unusual items, was \$226 million.

³ In 1999 and 1998, excluding the charges.

Directors

Don E. Ackerman^{1,2}

Private Investor
Bonita Springs, Florida

Euan Baird^{3,4}

Chairman & Chief Executive Officer
Schlumberger

John Deutch³

Institute Professor
Massachusetts Institute of Technology
Cambridge, Massachusetts

Victor E. Grijalva³

Vice Chairman
Schlumberger

Denys Henderson²

Chairman
The Rank Group Plc
London

André Lévy-Lang^{1,3}

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Paris

William T. McCormick, Jr.^{2,4}

Chairman & Chief Executive Officer
CMS Energy Corp.
Dearborn, Michigan

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The Schlumberger Organization

Oilfield Services is the leading supplier of services and technology to the international petroleum industry. It provides virtually every type of service to the upstream exploration and production industry. The business segment is managed geographically. Within the four geographic areas are 25 GeoMarket regions, which bring together geographically focused teams to meet local needs and to provide customized solutions. New technology development is performed by 13 Service Groups to exploit synergies and to introduce innovative solutions into the delivery of products and services within the GeoMarket regions. The Service Groups reflect key areas of Schlumberger expertise. They are organized into three Product Groups that represent the key processes that dominate oil company requirements throughout the life cycle of the reservoir. Reservoir Evaluation combines wireline and seismic services. Reservoir Development combines all services relevant to well construction and well productivity: directional drilling, pressure pumping, drilling fluids, testing, drilling bits, electrical submersible pumps and completion products. Reservoir Management combines integrated services, the software products, data management services and consulting services of GeoQuest, gas compression services and the production systems business.

Resource Management Services (RMS) provides professional business services for utilities, energy service providers and industry worldwide. Through consulting, meter deployment and management, data collection and processing, and information analysis, RMS helps clients achieve network optimization, greater operating efficiency and increased customer loyalty in all utility sectors—water, gas, electricity and heat.

Test & Transactions provides smart card-based solutions; semiconductor equipment and services; and secure Internet solutions to customers throughout the world. The segment comprises three units: Automated Test Equipment, Smart Cards & Terminals and Omnes.

Schlumberger is a worldwide leader in technical services with employees in more than 100 countries. It comprises three business segments: Oilfield Services, Resource Management Services and Test & Transactions.

THE DIGITAL RESERVOIR

Inaugurating the Schlumberger Reservoir Completions Center

The Digital Reservoir

Over the last 20 years, advances in oilfield technology have helped raise well productivity and lower risk for oil producers. For every 10 development wells drilled today only two are dry, whereas 20 years ago typically seven were dry.

An enabler of this progress has been ever-faster, smarter computers and software. With the help of these tools, geoscientists can consider more “what-if” scenarios in less time, and arrive more quickly at an understanding of how hydrocarbon reservoirs truly behave.

But the hero in tomorrow’s oil field won’t be the latest high-speed computer purring on a desktop. It will be the well itself—an instrumented, computerized hole—and a new generation of equipment and services to prepare it for a productive life.

The significance of pushing intelligence down into the reservoir can be illustrated with a parallel up in the sky—from aviation history.

Around the turn of the century, the first experimental aircraft had wings with crude control surfaces. They were gliders that flew and landed—or crashed—at the mercy of changeable winds.

Until recently, oil wells were fundamentally like these gliders. Engineers had only rudimentary control over how a well produced. Well productivity was determined in part by

the reservoir itself, which changes behavior as hydrocarbons are withdrawn. The dream was to be able to sense changes in the reservoir and adjust how it is drained in real-time—just as a modern pilot uses computers to sense wind conditions and then manually or automatically manipulates controls to stay on course. With real-time feedback and control, engineers can maximize recovery by accommodating changes in reservoir pressure, fluid properties and flow patterns.

Now, Schlumberger is introducing a suite of intelligent devices, downhole hardware and treatment services to enable engineers to do just this, adding up to a whole-reservoir approach to maximizing recovery. By proactively adjusting valves, pumps and other downhole hardware, and by use of advanced well treatment methods, oil producers can more selectively control how the reservoir is drained. And better control means increasing recovery—typically from 35% of oil in place to 50% or more. And boosting recovery by 15 percentage points can be achieved with fewer of the smart wells of today than with conventional wells.

This year, near Houston, Schlumberger opened the industry's first reservoir completions center and hosted tours of the 500-acre campus for customers, security analysts and employees to see the future of intelligent wells.

Here is a glimpse of that future.

PROBLEM

How can the productivity of aging wells be revived?

SOLUTIONS

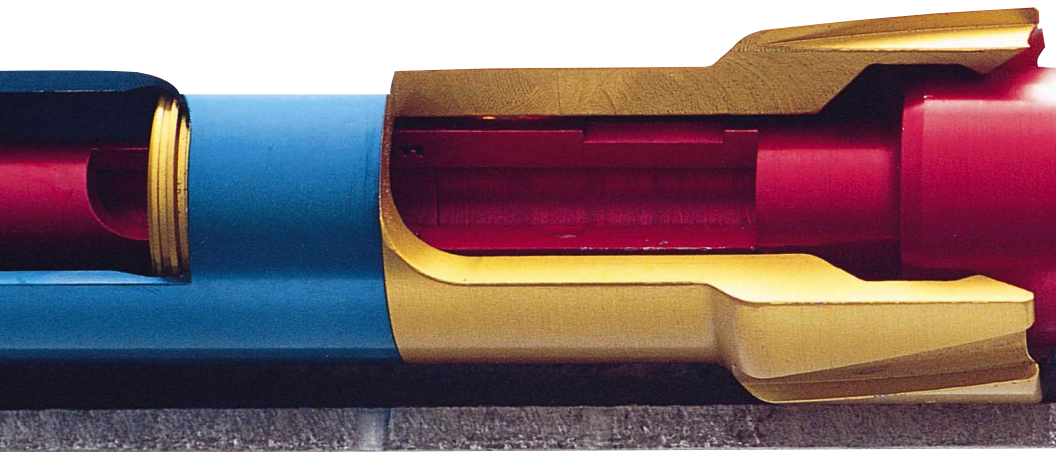
ClearFRAC, CoilFRAC*, POD* and CT EXPRESS* services

At some point in their productive lives, most of the 900,000 producing oil and gas wells worldwide will need production enhancement to recover as much as 35% of the reserves in place. As operators focus on reaching and exceeding this figure, Schlumberger services will help open vast new markets in improving recovery from mature wells.

Remaining hydrocarbons can be recovered by creating a cost-effective, easier pathway for them to flow to the well. The Schlumberger CoilFRAC process—which combines hydraulic fracturing, high-pressure coiled tubing and our patented ClearFRAC fluid—does just this.

Zones of pay are first identified with advanced logging techniques. Coiled tubing is then conveyed—with higher efficiency and safety via the CT EXPRESS service—to the depth of interest. Then, at high pressure, ClearFrac fluid is pumped through the coiled tubing into the selected zone, literally cracking the rock around the wellbore, in a process called hydraulic fracturing. This procedure forms fractures that become highways for the hydrocarbons to flow into the well. ClearFrac fluid is operationally simpler to use than conventional fluids, is environmentally friendly, and leaves no residue. The result: a cleaner, more efficient path for hydrocarbons to flow.

ClearFrac fluid is pumped with the new PumperPod unit—a single wellsite delivery system that replaces five large trucks, and can be set up twice as fast as conventional equipment. Altogether, a fracturing job that previously took 32 steps and a half dozen pieces of equipment can now be done using the CoilFRAC service with less equipment and in nine steps. This savings in equipment and time significantly improves results for both customers and Schlumberger.





Above the POD program-mable optimum density blender is a single piece of equipment that does the work of several pieces, increasing efficiency of well treatments.

Right touring the CT EXPRESS unit, from left, Dolores Bamford, Putnam Investment Management; Carter Brooks, Tiger Management; and Wes Maat, Deutsche Banc Alex. Brown.

Below right the CT EXPRESS rapid-deployment coiled tubing unit allows well interventions to be performed faster and with less equipment than with conventional technology.

Bottom SCALE BLASTER technology allows the safe removal of scale build-up inside wells, in a single pass quickly restoring wells to profitable production.



Below from left, René Huck, president Reservoir Development; Tom Zimmerman, manager of the Schlumberger Reservoir Completion Center; Philip Kaukonen, Lord, Abbett & Co. (hidden); and Thierry Pilenko, president of Schlumberger GeoQuest.

Bottom from left, Kurt Hallead, Merrill Lynch; Richard Shaw, Scudder; and Poe Fratt, A.G. Edwards & Sons.



PROBLEM

Multilateral wells can recover more oil, but often break down prematurely.

SOLUTION

RapidSeal®, RapidConnect and Multilateral Production Systems

Each year, 50,000 oil and gas wells are drilled worldwide, and 10% are candidates for “multilaterals,” wells that shoot off at a sharp angle from a main vertical trunk, like roots of a tree. Multilaterals can tap hydrocarbons at far reaches of the reservoir from a single parent wellbore, thereby saving the oil company the cost of drilling new wells from the surface and building multiple surface facilities for those wells. In the future, half of new subsea production wells—those with well control equipment on the seabed instead of at the surface—are expected to be multilaterals.

A problem today with multilateral wells is weakness of the junction of the offshoot well with the main well. Under the high pressures associated with production, these junctions may last only a few months before the well must be shut down.

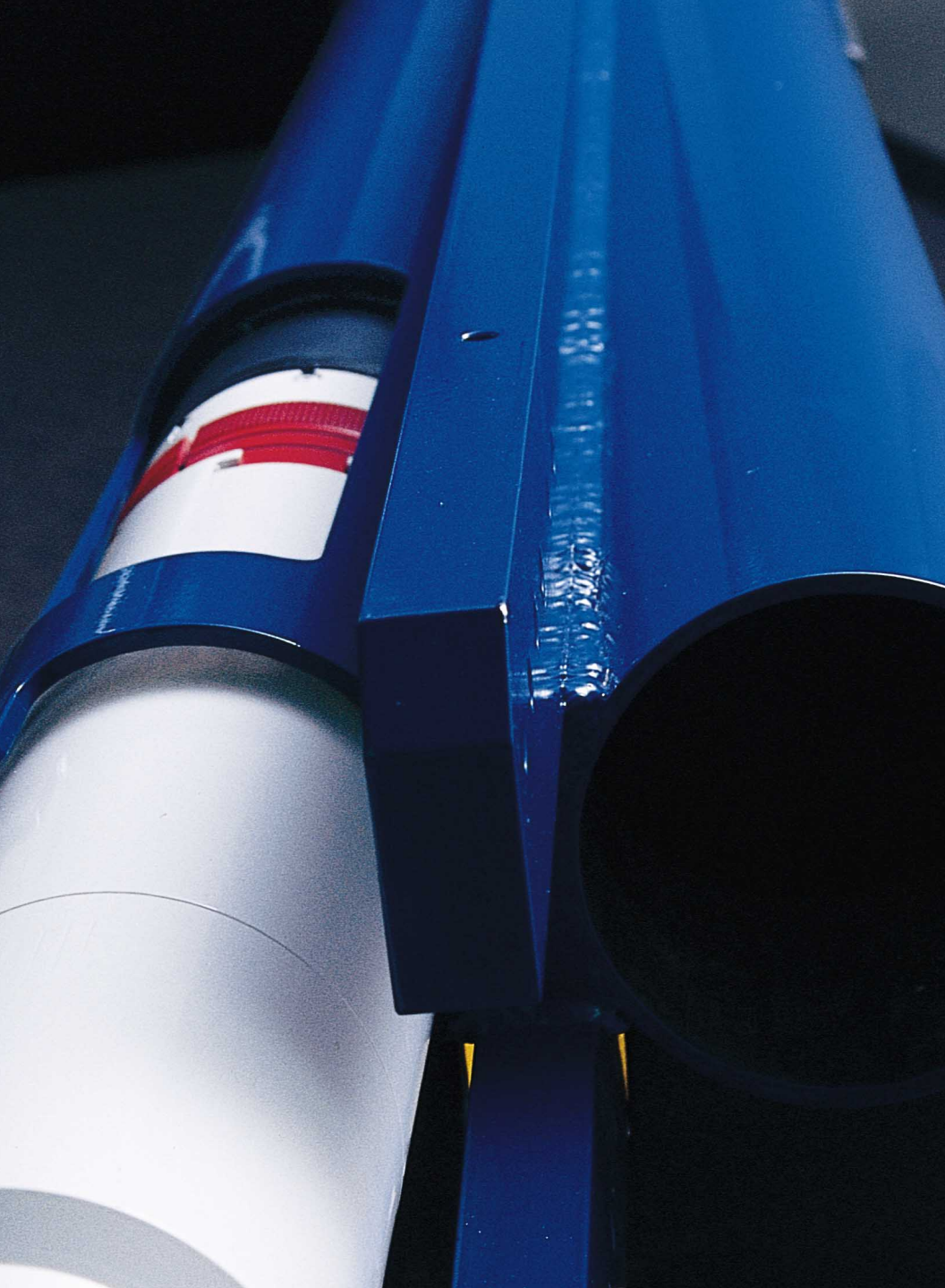
The RapidConnect system is a cost-effective, multi-component junction between the lateral and main well, applicable in half of the world’s the multilateral wells. It is designed to last for the life of the reservoir, with a 100-fold increase (compared with conventional technology) in the strength of the junction to resist the forces that cause collapse. It can be installed faster than conventional hardware, and in new and existing wells.

The complementary RapidSeal technology, a new one-piece pressure-sealed junction, offers the first reliable means of creating multilateral wells in deepwater and other costly drilling environments. This technology provides drilling, completion and production systems in one integrated package. Intelligent components can then allow remote monitoring and control of flow, even from hundreds of miles away.

Below James Stone, Schröder & Co. (top); Kevin Simpson, Merrill Lynch (bottom).



Above Mark Stracke (left) and Dave Malone with the RapidSeal hardware (above and right) which helps open the market for productive, reliable multilateral wells in costly deepwater drilling environments.





Above Charlie Vise, team leader Production & Intervention Services (left) explaining the SenTREE 7 system, a quick-disconnect subsea completion system designed for wells in up to 10,000 feet of water.

Far left the spool of line that links the SenTREE 7 system with the surface.

Left the Schlumberger Board of Directors.

Right page the SenTREE 7 ball valve, which enables the system to shut off the flow of a well in 15 seconds.

PROBLEM

How can we get more oil and gas from wells in deep water?

SOLUTION

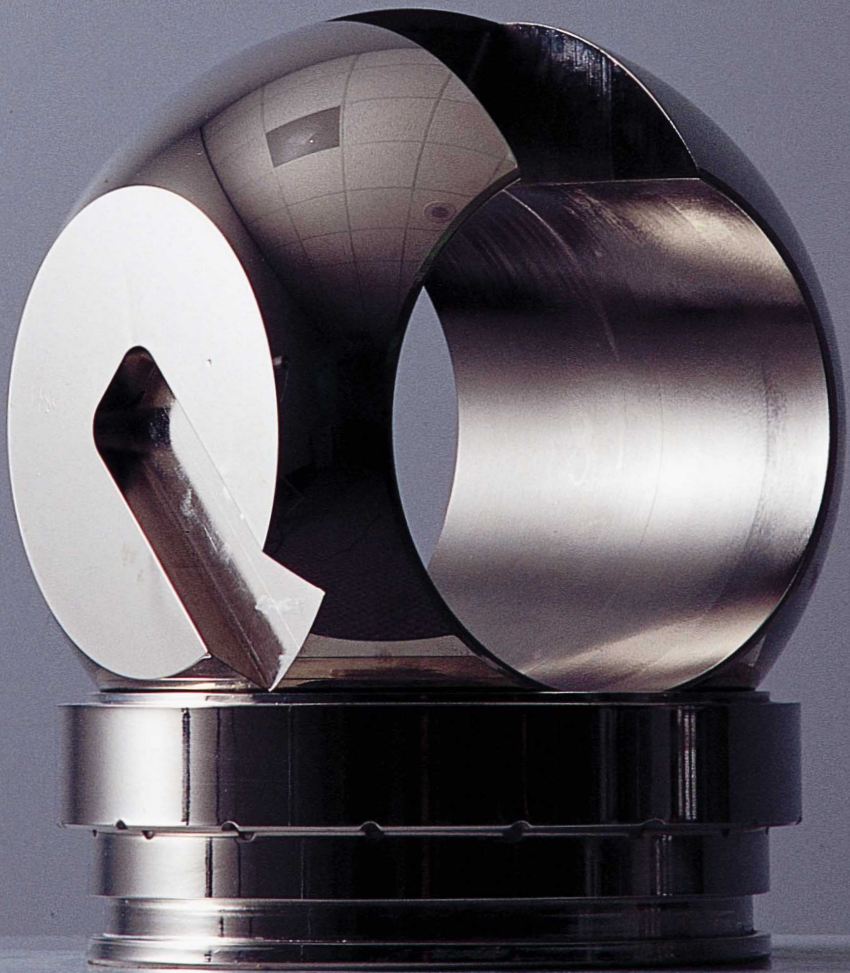
SenTREE7* subsea safety system

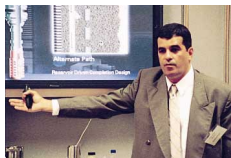
One of the last oil frontiers lies offshore, in challenging water depths of 1500 feet or more. Some wells off Brazil have been drilled in 8000 feet of water, and in West Africa in 7000 feet of water. Soon water depths will reach to 10,000 feet as geoscientists push to find more “elephants,” fields containing at least 100 million barrels of oil.

Producing oil from beneath great water depths has been made possible by “subsea completions,” in which well control hardware lies on the seabed, not floating at the surface. A flexible line connects the well to a floating production platform or a tanker.

Today, about 1800 wells worldwide utilize subsea completions, and the number is growing by about 200 per year. To keep these wells in top form, they need maintenance at least every two years. With the huge expense required to drill these wells and bring them on line, any interruption in flow is an undesirable interruption in revenue stream for the oil company. A key requirement, therefore, is to perform maintenance as quickly and safely as possible.

The enabler of all this is the 10-ton, 8-story SenTree7 subsea system. It sits on the seabed, and contains the valves, pumps and control systems to operate the well, as well as a quick-disconnect system. If a storm approaches, or there is any other reason to quickly shut in the well and move people and surface equipment to safety, the SenTree7 valves can, in 15 seconds, securely shut off flow and allow the surface vessel to move—a major benefit as personnel and environmental safety become a key business objective for operating companies.





PROBLEM

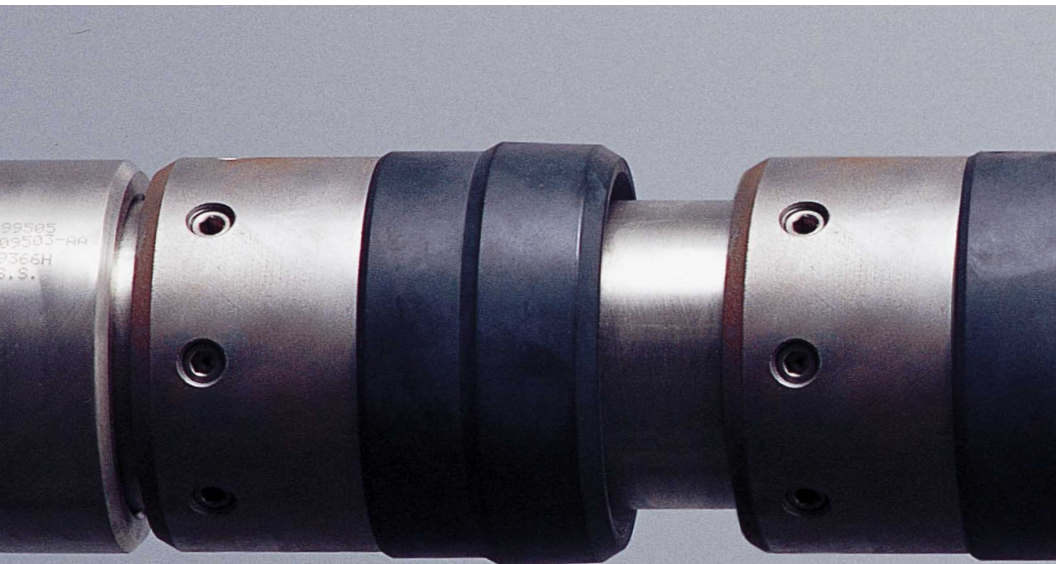
How can we complete wells in fewer trips?

SOLUTION

AllPack⁺ sand-control service

One morning you decide to bake a cake. You make a list of ingredients to buy: flour, sugar, baking powder, etc. Instead of buying all the ingredients in one trip to the store, you buy just flour, drive back home and drop it off. Then you return to the store for sugar, drive it home—and so on until, probably that night, you can finally eat the cake.

This inefficient process is how treatments in wells are often performed—with multiple, time-consuming steps. Equipment for one procedure is lowered from the surface, deployed, raised to the surface, followed by equipment for the next procedure, which is then lowered into the well, and so on. Multizone AllPAC service changes this approach by allowing multiple sand-control treatments with one trip into the well. In one well in Venezuela, for example, Multizone AllPAC service replaced multiple trips with a single-step, reduced well treatment cost by 40%, nearly doubled well production, and saved five days in expensive rig time.





Left page, far left The CT EXPRESS coiled tubing system allows well interventions to be performed with less equipment and in less time than with conventional technology.

Center Eduardo Albino, well completions product champion.

Right Athar Ali, CT EXPRESS product champion, with a reel of steel tubing of the CT EXPRESS coiled tubing unit.

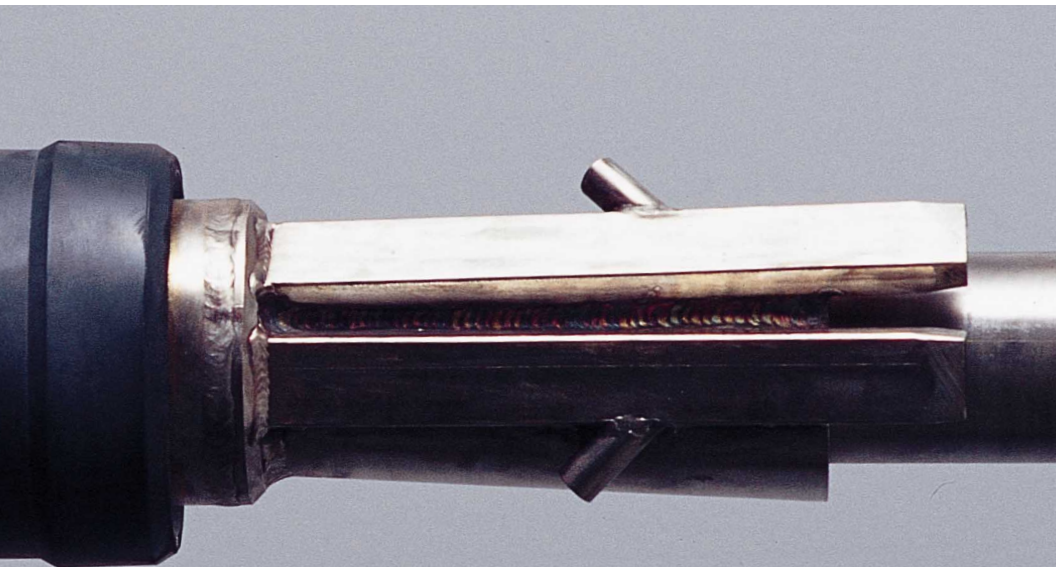
Bottom the MZ Packer, used for single-trip multizone completions, part of the AIPAC service.

Left Yoshihiko Wakumoto, Schlumberger board member, with Victor Grijalva (seated), Schlumberger vice chairman, in the cab of the CT EXPRESS unit.

Above Yasha Gofman, Dodge & Cox.

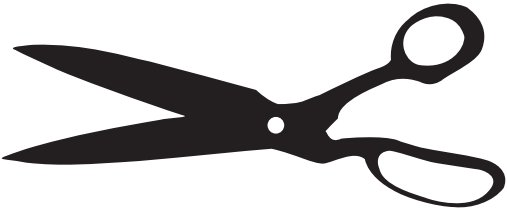
Right Andrew Gould, executive vice president Oilfield Services (right) with Thierry Baudin, Société Générale.

Below Terry Darling, Goldman Sachs.





On March 1, we launched a dynamic, new corporate home page, called Realtime—full information about Schlumberger plus a business news site updated 5 times a day, 24 hours a day. Schlumberger editors on four continents clip leading news stories in our five industries: oil & gas, semiconductors, smart cards, utilities, and network solutions.



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