

New York, September 4, 2019

# **Barclays** CEO Energy - Power Conference

Olivier Le Peuch, CEO



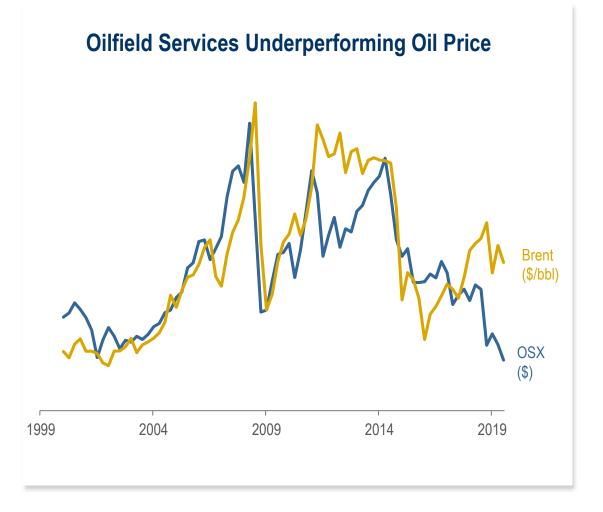
#### **Safe Harbor**

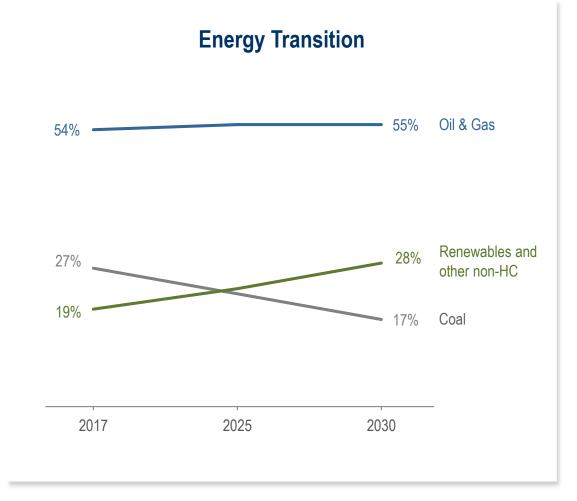
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exploration and development; our inability to achieve our financial and performance targets and other forecasts and expectations; our inability to sufficiently monetize assets; general economic, political and business conditions in key regions of the world; foreign currency risk; pricing pressure; weather and seasonal factors; availability and cost of raw materials; operational modifications, delays or cancellations; production declines; changes in government regulations and regulatory requirements, including those related to offshore oil and gas exploration, radioactive sources, explosives, chemicals, hydraulic fracturing services and climate-related initiatives; the inability of technology to meet new challenges in exploration; and other risks and uncertainties detailed in our most recent Forms 10-K, 10-Q, and 8-K filed with or furnished to the SEC. If one or more of these or other risks or uncertainties materialize (or the consequences of such a development changes), or should underlying assumptions prove incorrect, actual outcomes may vary materially from those reflected in our forwardlooking statements. The forward-looking statements speak only as of the date of this presentation, and Schlumberger disclaims any intention or obligation to update publicly or revise such statements, whether as a result of new information, future events or otherwise.

#### Schlumberger

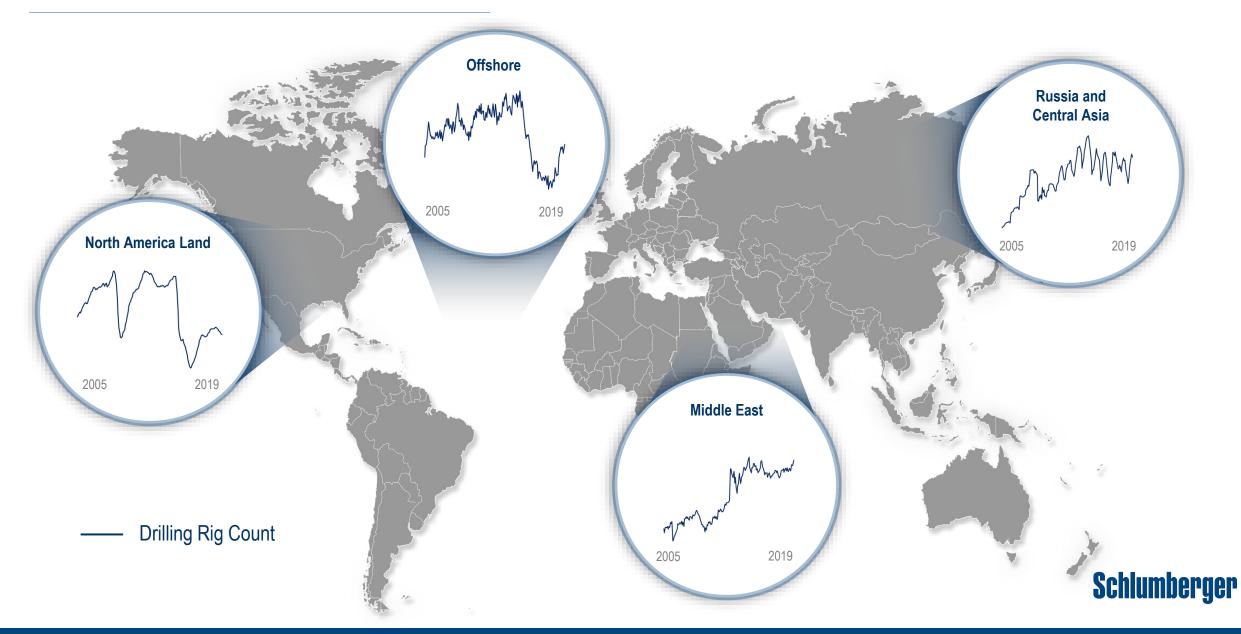
#### **Market Challenges and Dynamics**





Schlumberger

### **Key Basin Cycle Signatures**



### **Our Vision: Lead and Drive High Performance in the Oil & Gas Industry**



#### Exploration

Leverage subsurface knowledge to accelerate discovery

#### Development

Offer comprehensive digital solutions to streamline field development

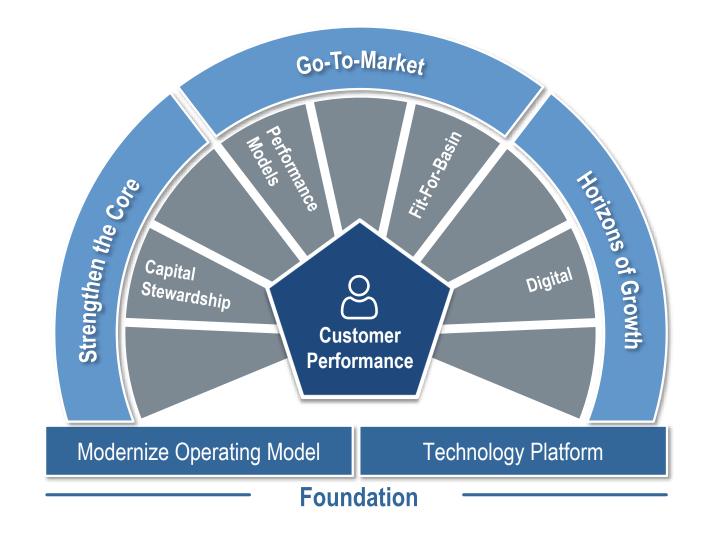
Better, Cleaner, Safer

#### Production

Provide optimized production solutions and equipment to improve asset economics

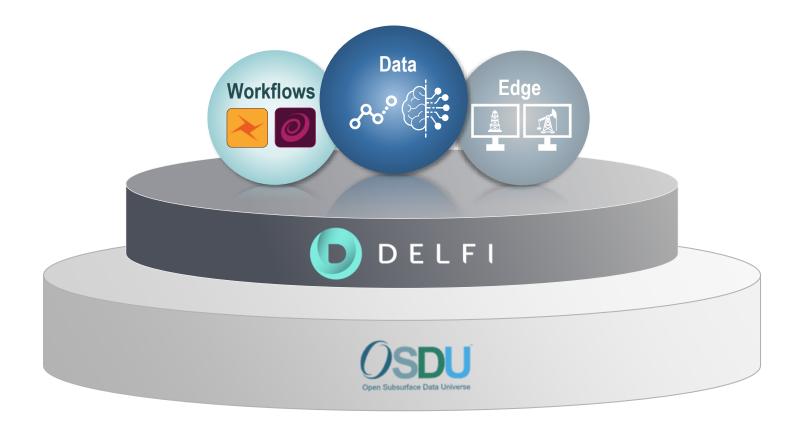


#### **Selected Elements of Strategy**





### **Digital Leadership** E&P Digital Ecosystem





### **Digital Leadership** Digital Edge Solution

• Planning

Orchestration

Automation





### **Deploy Fit-for-Basin**

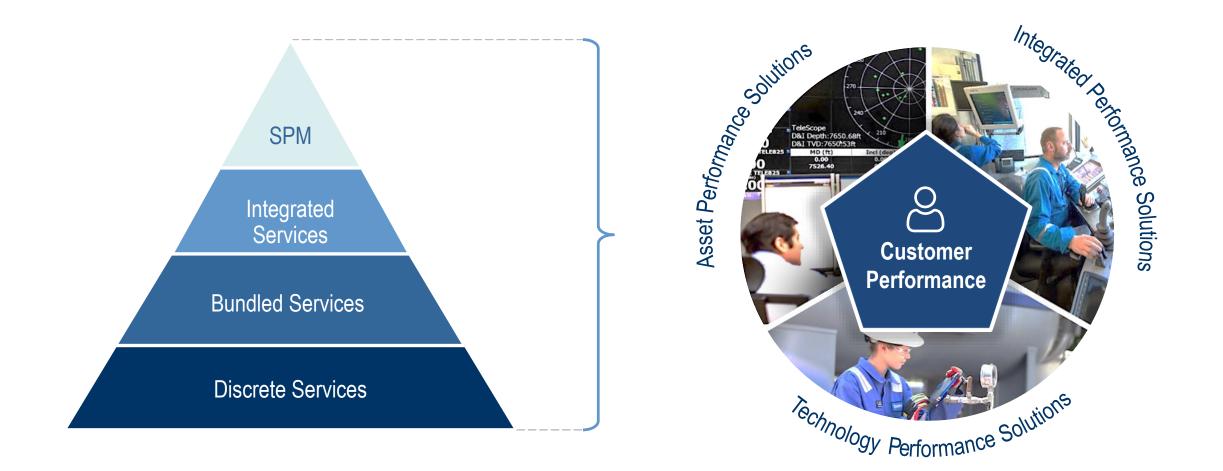
• Technology fit

• In-country value

• Market access

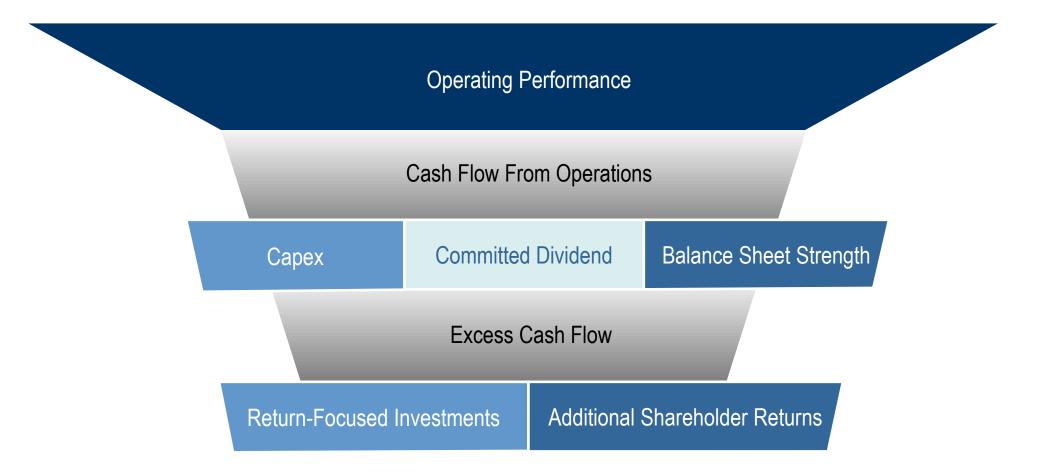


#### **Capture Value from Performance Models**





#### **Foster Capital Stewardship**





### North America Land Scale to Fit

Review of Strategic Options

• Refocus portfolio and restructure

• Business model evolution

• All options to be considered





#### **SPM** Harvest and Repurpose

• Monetization and cashflow

• No use of balance sheet. No equity

• Repurpose to Asset Performance Solutions



#### **Financial Targets** Focus on Returns

• Revert to peak international margins

• Restore North America double-digit margins

• Achieve double-digit free cash flow margins

• Commitment to the dividend policy



## **Closing Remarks**

Schlumberger of tomorrow will not be the Schlumberger of today

- Performance partner of choice
- The digital leader
- Trusted steward of capital

In a resilient industry with paths for solid returns

