

Schlumberger Global Stewardship

Jean-Francois Poupeau
Executive Vice President, Corporate Engagement

UBS Global Oil & Gas Conference
Austin, May 24th, 2017



This presentation contains “forward-looking statements” within the meaning of the U.S. federal securities laws — that is, statements about the future, not about past events. Such statements often contain words such as “expect,” “may,” “believe,” “plan,” “estimate,” “intend,” “predict,” “anticipate,” “should,” “could,” “will,” “see,” “likely,” and other similar words. Forward-looking statements address matters that are, to varying degrees, uncertain, such as statements about the anticipated benefits of our sustainability efforts; the ability of our technologies to lower environmental impact; improvements in operating procedures and technology; the business strategies of Schlumberger’s customers; future global economic conditions; and future results of operations. These statements are subject to risks and uncertainties, including, the inability to meaningfully lower the environmental impact or optimize production; changes in exploration and production spending by Schlumberger’s customers and changes in the level of oil and natural gas exploration and development; general economic, political and business conditions in key regions of the world; pricing pressure; weather and seasonal factors; operational modifications, delays or cancellations; production declines; changes in government regulations and regulatory requirements, including those related to offshore oil and gas exploration, radioactive sources, explosives, chemicals, hydraulic fracturing services and climate-related initiatives; the inability of technology to meet new challenges in exploration; and other risks and uncertainties detailed in our most recent Forms 10-K, 10-Q, and 8-K filed with or furnished to the U.S. Securities and Exchange Commission. If one or more of these or other risks or uncertainties materialize (or the consequences of such a development changes), or should underlying assumptions prove incorrect, actual outcomes may vary materially from those reflected in our forward-looking statements. The forward-looking statements speak only as of the date of this presentation, and Schlumberger disclaims any intention or obligation to update publicly or revise such statements, whether as a result of new information, future events or otherwise.

Who We Are — Our Culture Originates from the Schlumberger Family

“Shared principles that govern our interactions and approach to doing business”



Who We Are — Our Culture Is Still Highly Relevant Today

“Shared principles that govern our interactions and approach to doing business”



Global Footprint — Understanding the Impact Points



100,000⁽¹⁾ women and men
140 nationalities



0.8 million operating hours/month
5.8 million feet drilled/month



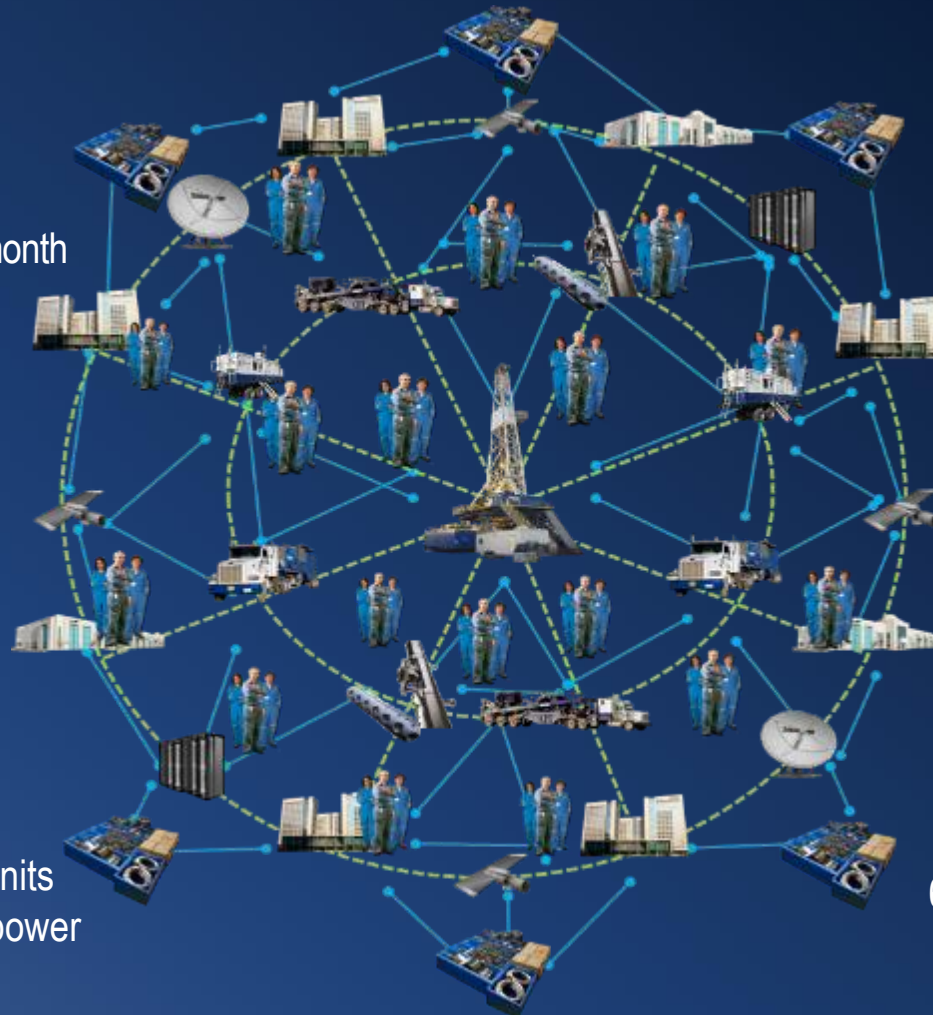
150,000 mobile assets



2,300 facilities
95 REM⁽²⁾ centers



700 IT-connected wellsite units
30 petaflops of computing power



6,500 customers



85 countries



Active on 3,200 drilling rigs
925 workover rigs



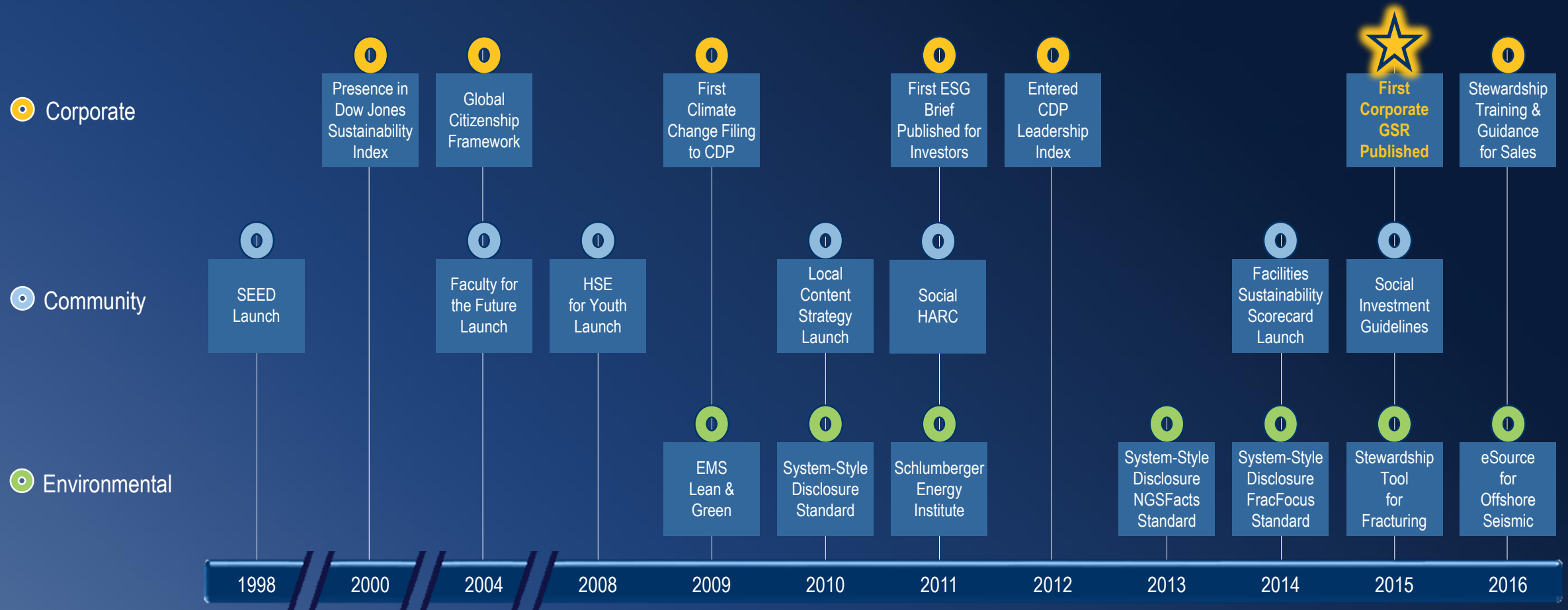
58,000 suppliers
500,000 transactions/month



65,000 shipments per month



Schlumberger Stewardship Journey



Schlumberger Stewardship Journey



Global Stewardship — Our Pillars



- **Governance and Ethics**
- **Environment**
- **Community**

Governance and Ethics



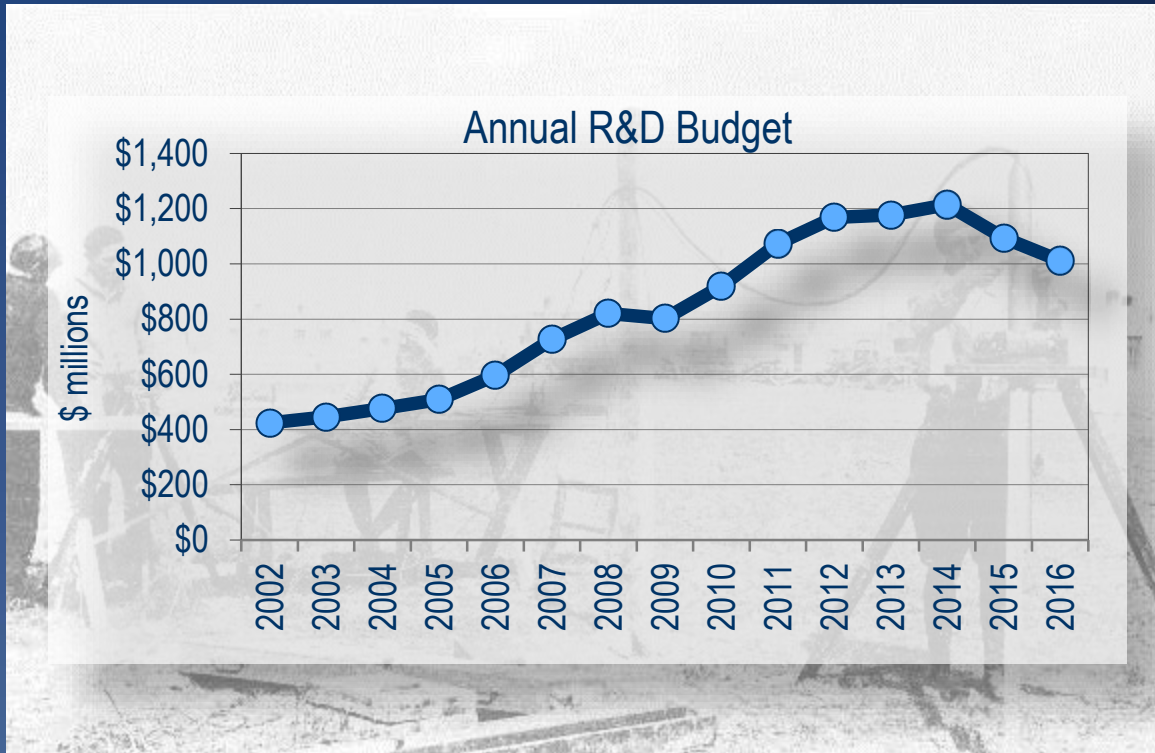
Schlumberger

The Values of Schlumberger

- Our **people** thrive on the challenge to excel in any environment and their dedication to safety and customer service worldwide is our greatest strength
- Our commitment to **technology** and quality is the basis of our competitive advantage
- Our determination to produce superior **profits** is the cornerstone for our future independence of action and growth



Global Stewardship — Our Commitment to R&D



“I agree to disburse to my sons, Conrad and Marcel, the funds necessary for research study in view of determining the nature of the subsurface, in amount not exceeding five hundred thousand francs.... they must devote themselves to it entirely...”

Paul Schlumberger, 1919

Global Stewardship — A Dual Mission Engagement

- Internal

- Perform at the highest level of social and environmental stewardship standards



- External

- Deliver technologies and processes that enable our customers to achieve their own ESG objectives



Global Stewardship — Internal Leadership



13 1) Environmental Steering Committee
2) Health, Safety and Environment

Stakeholders — Social Contract to Operate

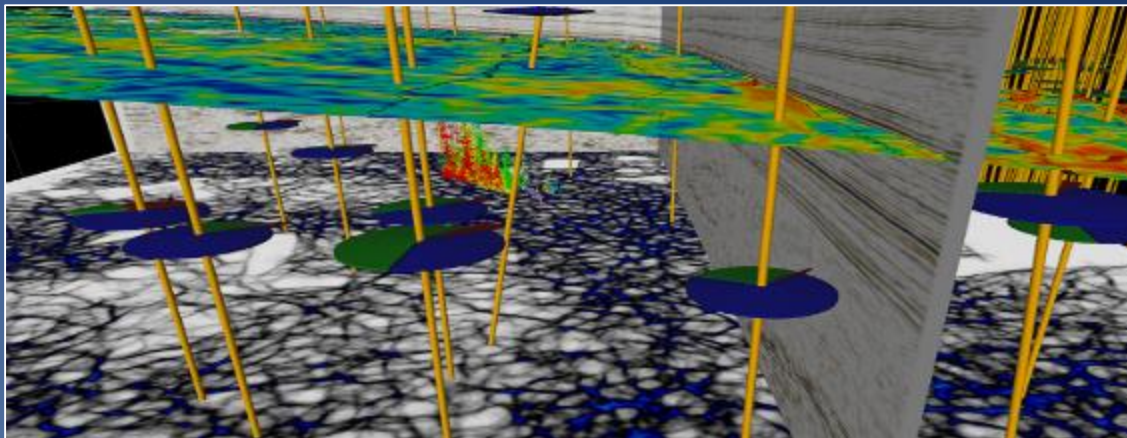
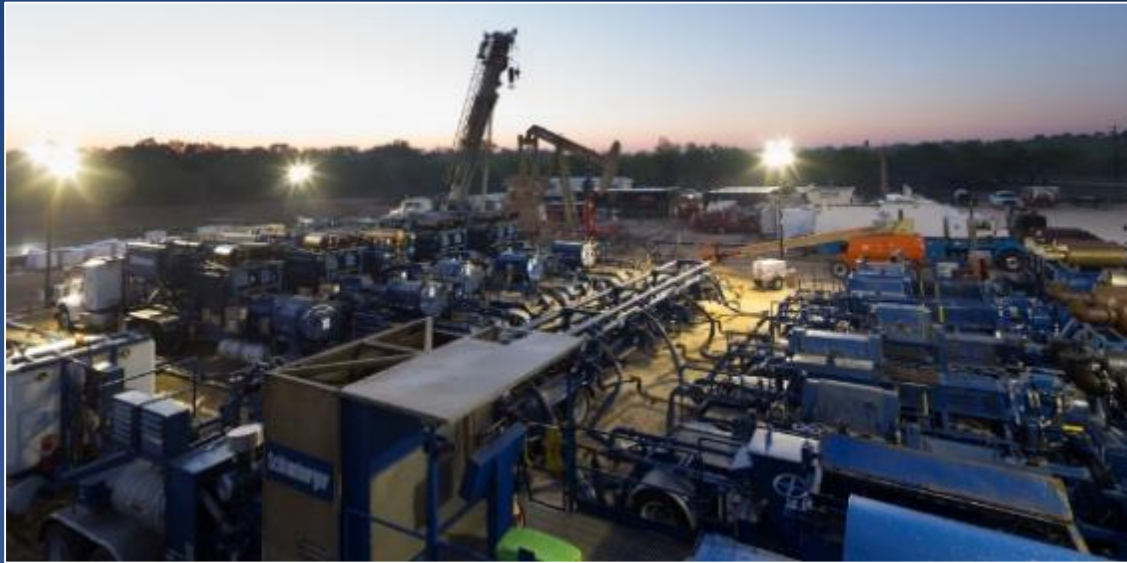


- Understanding stakeholder needs
- Transparency between stakeholders
- Benchmarking performance

Environment



Development Trends



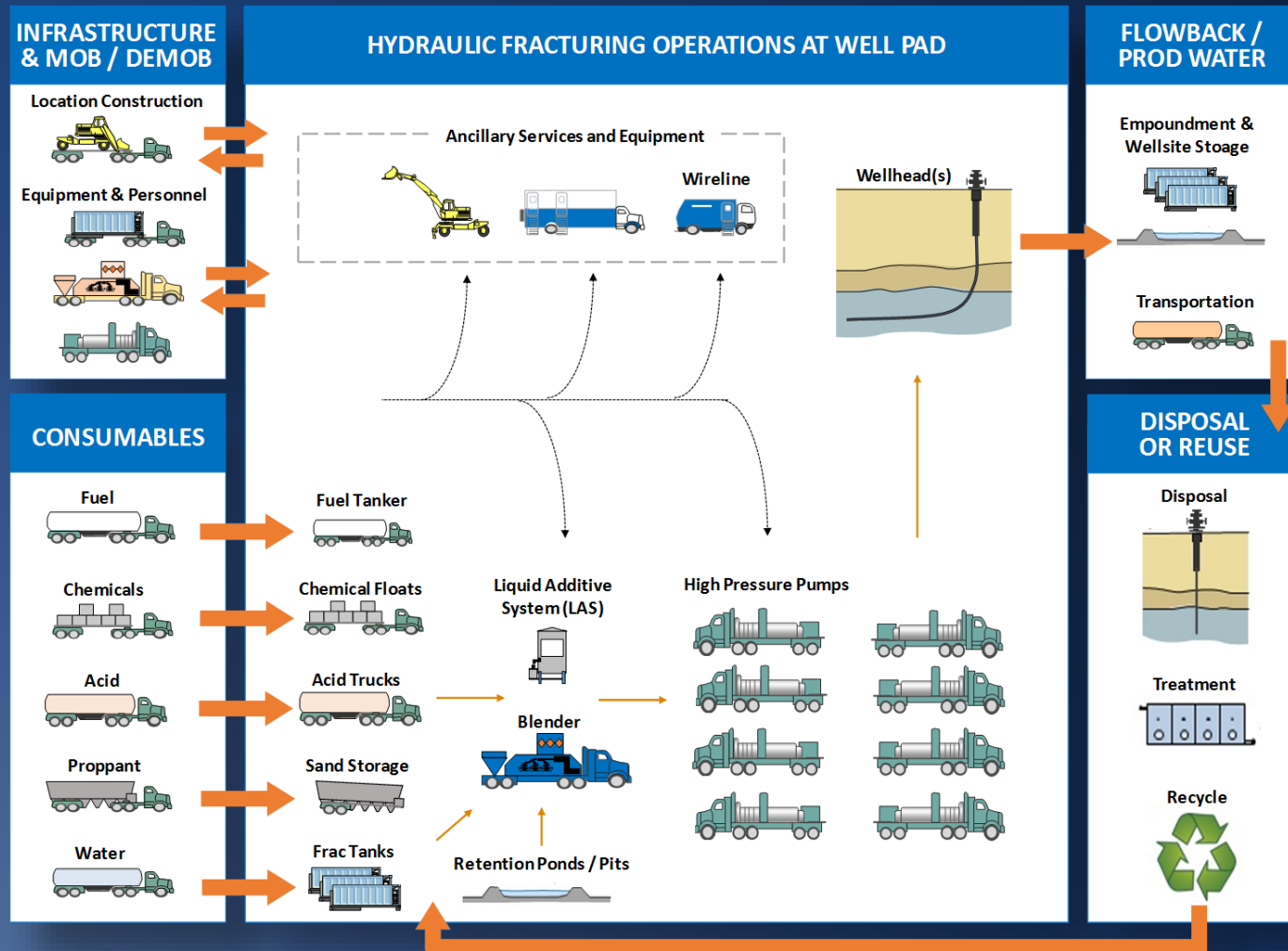
Unconventional Reservoirs

- Horizontal / Directional Drilling
- Hydraulic Fracturing
- Longer Laterals
- More Fracturing Stages per Lateral
- Stacked Laterals

The Challenge — Sensitive Habitats & Urban Development



Global Stewardship Tool — Quantifying Sustainability



Sustainability KPIs

Water Usage

CO2 Emissions

Air Quality (NAAQS)

Chemical Exposure

Operations Safety

Land Disturbance

Traffic Impacts

Noise

- Independently tested
- Planning tool for different stakeholders

Global Stewardship — Reducing Environmental Impact

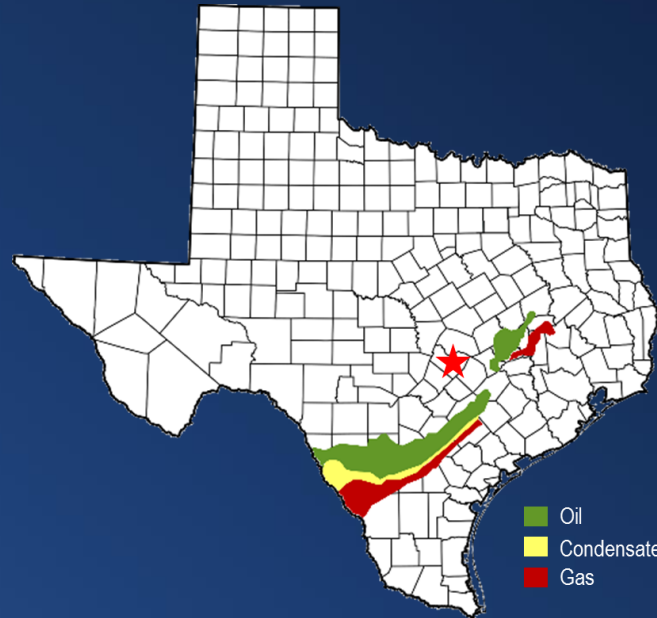
Eagle Ford Shale Example

2008

Gas

3,200 ft lateral

10 Fracturing stages



Today

Oil, Gas and Condensate

6,000 ft Lateral

25 Fracturing stages

Nearly 18,000 Wells Producing
Over 2,000 New Permits Issued since 2016

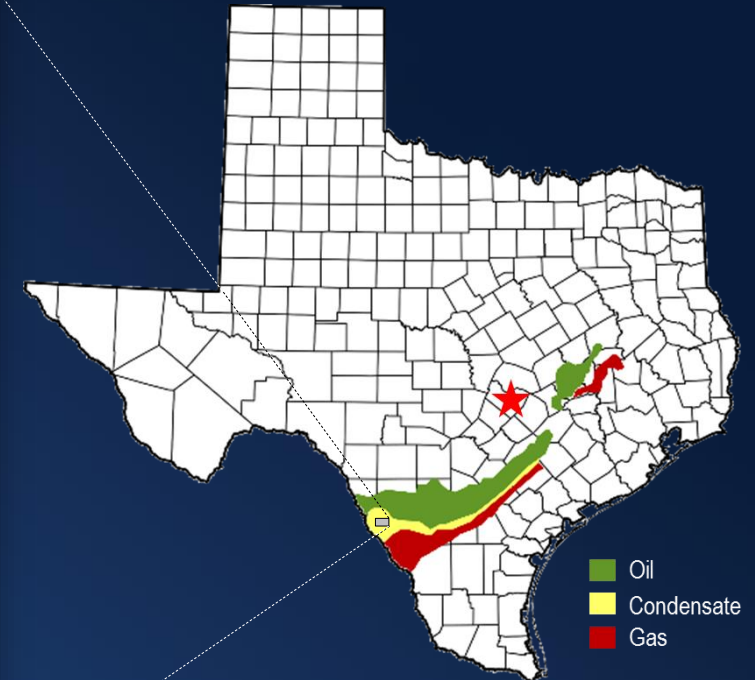
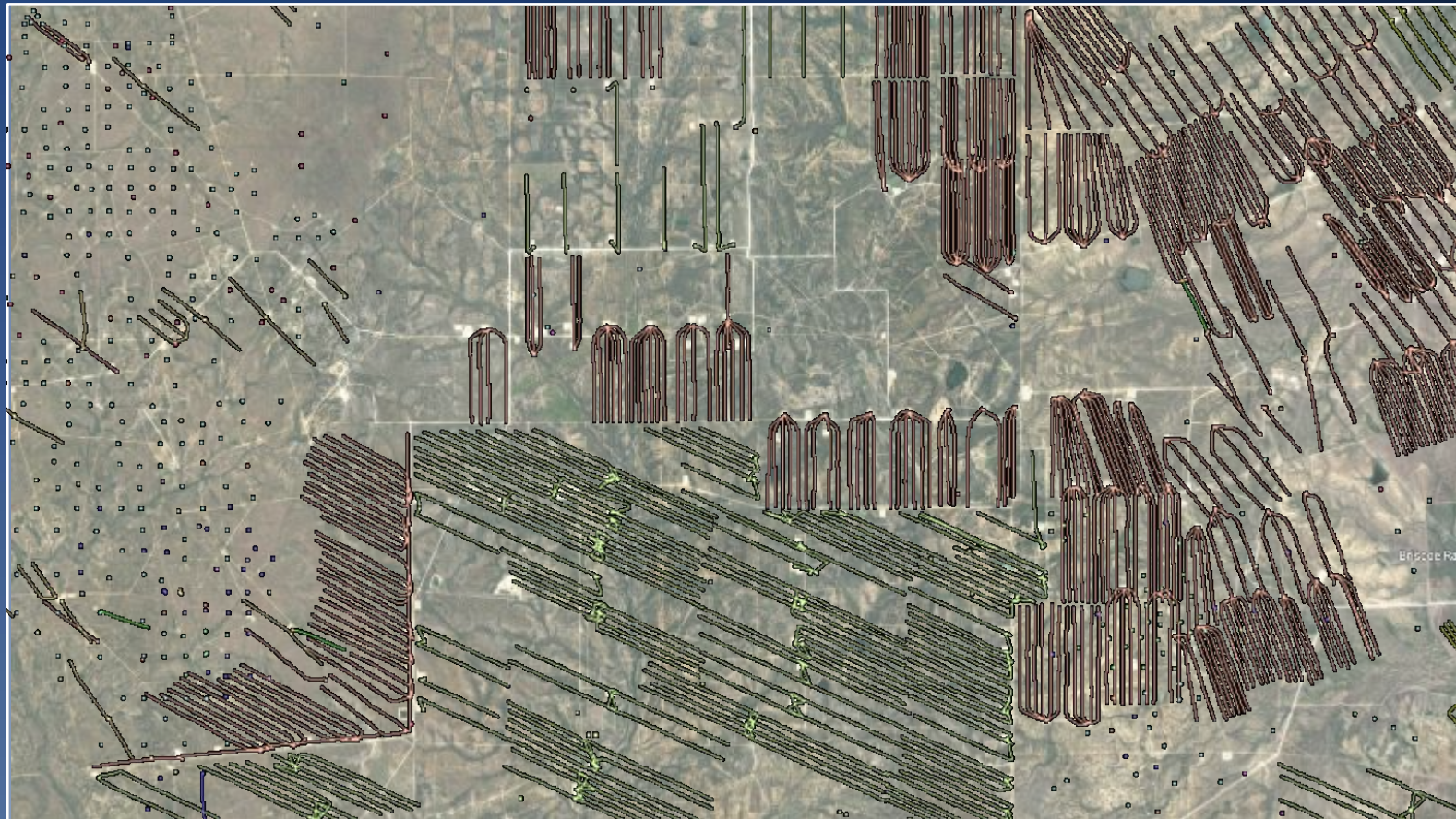
Global Stewardship — Reducing Environmental Impact

Eagle Ford Shale Example



Global Stewardship — Reducing Environmental Impact

Eagle Ford Shale Example



Oil
Condensate
Gas

1 Mile

Global Stewardship — Reducing Environmental Impact

Eagle Ford Shale Example

HiWAY Technology used

- Production increase: 34%
- Water reduction: 32%
- Proppant decrease: 37%



Energy ↑



x 365 days

Incremental Gas to Power All Households in Austin and Houston for 365 days

Sand ↓



x 23 times

Reduce Sand Requirements Equivalent to Filling the TX State Capitol Rotunda 23 Times

Water ↓



x 122 times

Reduce Water Requirements Equivalent to Filling the UT Clock Tower Building 122 Times

Schlumberger

Global Stewardship — Reducing Carbon Footprint Emissions

Eagle Ford Shale Example



Image: NMSU



Technology leadership — Environmental Impact Reduction



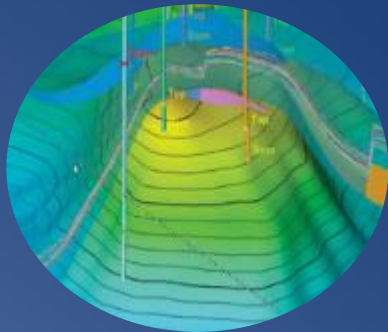
eSource

Reduces risk
Reduces impact on biodiversity



Invizion RT

Reduces risk
Improves efficiency



Petrel

Biodiversity applications
Reduces footprint



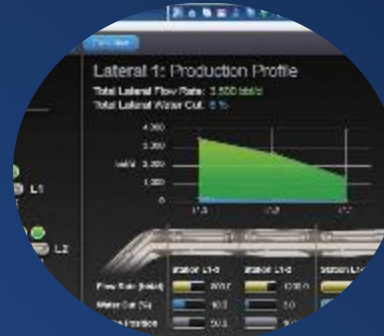
xWater

Reduces waste
Recycles water
Reduces transportation



CemFIT Heal

Reduces risk
Decreases air emissions



Manara

Reduces emissions
Reduces waste
Reduces footprint and transportation

A large group of smiling Chinese children, likely students, are shown in a close-up shot. They are wearing blue and white school uniforms with red scarves. Many of the children are making peace signs with their hands. The image is split into two panels: the left panel is a faded, semi-transparent version of the same image, and the right panel is the original, vibrant color photograph.

Community

Schlumberger

Global Stewardship — Commitment to Health & Safety

Schlumberger has a long-standing commitment to maintaining the highest standards for the health and safety of our employees, customers, and contractors, and for environmental protection in the communities in which we live and work.



Global Stewardship — Investing Locally

Recruiting



Suppliers

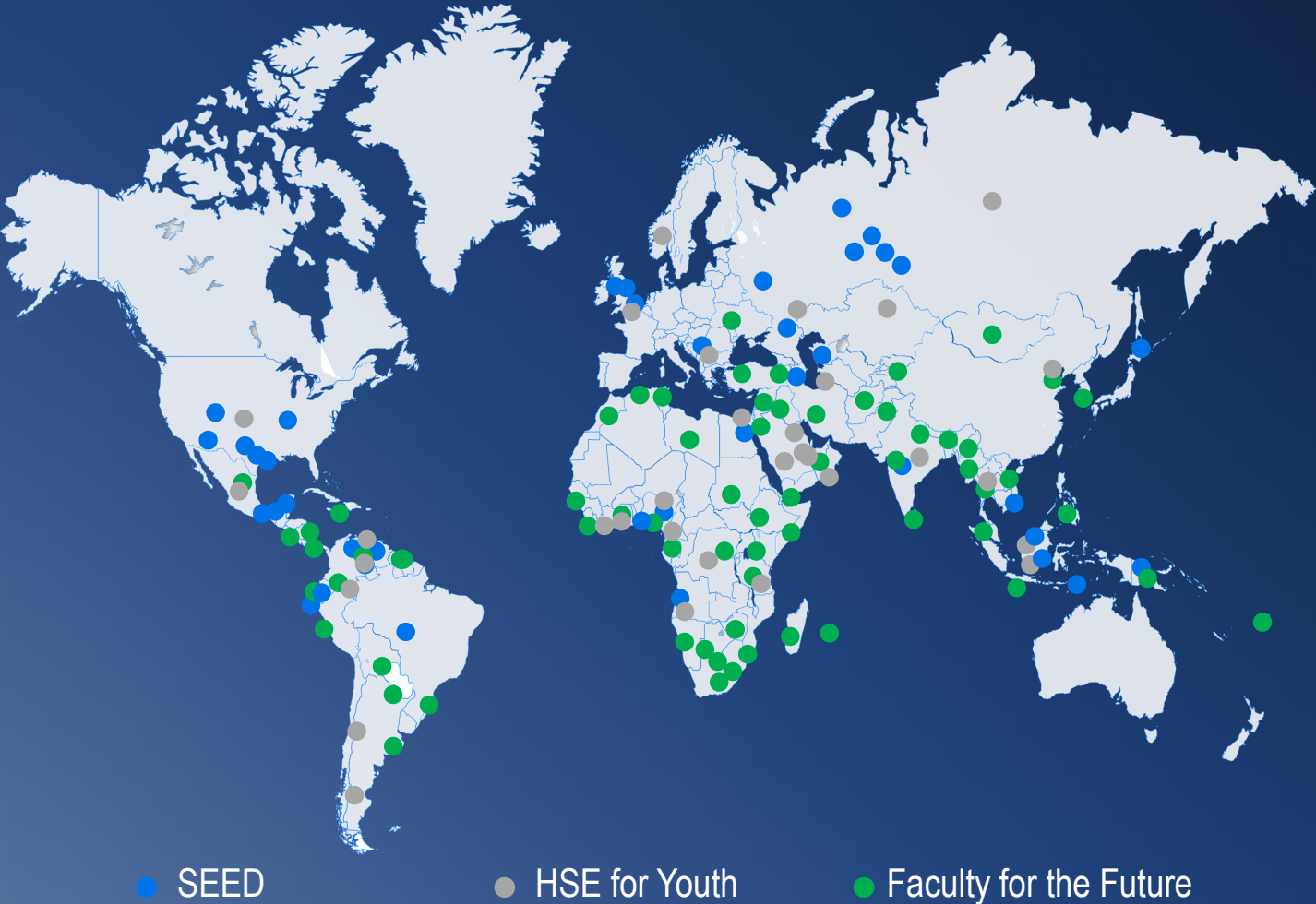


Education



Global Stewardship — A Social Responsibility

STEM-Oriented Community Outreach Initiatives



SEED: Non-profit Education Program

27,281	23	132
Youth	Countries	Workshops

HSE for Youth: HSE Knowledge Sharing

3000+	34	122
Youth	Countries	Workshops

Faculty for the Future*: PhD and Post-Doctorate Studies

635	81	243
Women	Countries	Universities

Global Stewardship — Leveraging Our Diversity

“Today Schlumberger is one of the most culturally diverse companies in the world, with men and women employed in over 85 countries, representing more than 140 nationalities. We encourage in each of you a deep sense of corporate responsibility and empower you to continue to help improve the living conditions of the thousands of communities where we all live and work...”

Paal Kibsgaard



Schlumberger

Geographic Mix (%)			
20	13	38	29
North America	Latin America	Europe, CIS, Africa	Middle East

Gender Mix (%)			
16.4	18.9	20.5	9.2
Women in the Company	Women in Management	Junior Management	Top Management

Global Stewardship — Final Thoughts

- Releasing Stewardship Software to Public Domain
- ESG Reporting – Holding the Rating Agencies Accountable
- Technology and Stewardship Leadership



Schlumberger Global Stewardship

Jean-Francois Poupeau
Executive Vice President, Corporate Engagement

UBS Global Oil & Gas Conference
Austin, May 24th, 2017

